

@PART A - Project summary

@A.1 Project identification

@Programme priority	1. Promote business and entrepreneurship within the Black Sea Basin
@Programme priority specific objective	1.2 Increase cross-border trade opportunities and modernisation in the agricultural and connected sectors
@Project acronym	BRIDGES
@Project title	BRIDGES OF TRADE
@Project number	861
@Name of the lead partner organisation/original language	Municipality of Nestos
@Name of the lead partner organisation/English	Municipality of Nestos
@Project duration	24 @months 0 @days
@Start date	01.06.2020
@End date	31.05.2022

@A.2 Project summary

<p>@Please give a short overview of the project and describe - the common challenge of the programme area you are jointly tackling in your project; - the main overall objective of the project and the expected change your project will make to the current situation; - the main outputs you will produce and who will benefit from them; - the approach you plan to take and why is cross-border/transnational approach needed - what is new/original about it?</p> <p>Agriculture and the sectors connected(*) have high potential in the project partners' regions. However, one of the facts observed, is the lack of strong and permanent trade links in those sectors in the project area.</p> <p>The "BRIDGES OF TRADE" project aims at bridging this gap and help producers of those sectors develop trading links with importers from the partners' regions. Exploiting the knowledge and the experience gained by similar European projects called International Buyers' Exhibitions (IBEX) and implemented in late 90's and early 00's, the project offers a forum through which buyers and sellers of agricultural and connected products will meet in pre-arranged meetings based on their common interests</p> <p>The sequence followed in order for the project to achieve its objectives is: Identification of the products to focus on => Recording the potential beneficiaries => Launching of open calls for participation in the project => Conference to recruit beneficiaries and selection procedure => Buyers - sellers matching and organisation of 5 meeting events ("BRIDGES" events), one in each partners' region => On-the-spot (at the end) and ex-post (4 months after each event) assessment => Network creation (TRADING BRIDGES NETWORK)</p> <p>This sequence is completed by the project's management and coordination as well as communication activities</p> <p>The transnational cooperation adds value in the project as it:</p> <ul style="list-style-type: none"> - Brings together sellers/ producers from each host region with potential buyers from all the other partners' regions in pre-arranged meetings based on their mutual interests (5 BRIDGES events) - Creates the transnational TRADING BRIDGES NETWORK aiming at maintaining the trading links that will be created, expanding the activities beyond the project and in a wider geographical area and, thus, ensuring the sustainability of the project results - Produces and makes available a commonly developed ICT based training tool supporting the extroversion of the enterprises during and after the project <p>The Project is definitely expected to have springboard and multiplier effect:</p> <ul style="list-style-type: none"> - The SMEs created transnational trade links will, from the one hand, maintain and expand their links and, from the other hand, will act as role models in their areas - The TRADING BRIDGES NETWORK will keep supporting the extroversion of the agricultural smes and motivate them to undertake relevant initiatives - The ICT based training tool will be available to all SMEs to facilitate their efforts to be active in international trade <p>From these points of view, it is estimated that this project is a significantly efficient investment in the participating areas</p> <p>(*) Including aquaculture, food industry and agro-industry sectors</p>

@ENI

@Partner			@Programme Co-financing			@Contribution			@Total Eligible Budget
@Partner	@Partner Abbreviation	@Country	@ENI	@ENI Co-Financing(%)	@Percentage Of Total ENI	@Public Contribution	@Private Contribution	@Total Contribution	
Municipality of Nestos	N/A	ΕΛΛΑΔΑ (ELLADA)	129 825.80	92.00 %	24.67 %	11 289.20	0.00	11 289.20	141 115.00
Galati Chamber of Commerce, Industry and Agriculture	N/A	ROMÂNIA	96 930.28	92.00 %	18.42 %	0.00	8 428.72	8 428.72	105 359.00
Chamber of Commerce and Industry of the Republic of Armenia	N/A	ARMENIA()	97 844.76	92.00 %	18.59 %	0.00	8 508.24	8 508.24	106 353.00
City Hall of Bălți Municipality	N/A	MOLDOVA	105 381.40	92.00 %	20.02 %	9 163.60	0.00	9 163.60	114 545.00
Çatalca District Governorate	N/A	TÜRKİYE	96 155.64	92.00 %	18.27 %	8 361.36	0.00	8 361.36	104 517.00
@Sub Total For Partners Inside			526 137.88	---	100.00 %	28 814.16	16 936.96	45 751.12	571 889.00
@Sub Total For Partners Outside			0.00	---	0.00 %	0.00	0.00	0.00	0.00
@Total			526 137.88	---	100,00 %	28 814.16	16 936.96	45 751.12	571 889.00

@PART B - Project partners

@B.1 Project Partner

@Project partner 1

@Partner Role In The Project	LP
@Partner Name	Municipality of Nestos
@Partner Name Engl	Municipality of Nestos
@Abbreviation	N/A
@Department	N/A
@Nuts Id0	EL, ΕΛΛΑΔΑ (ELLADA)
@Nuts Id1	EL5, BOPEIA ΕΛΛΑΔΑ
@Nuts Id2	EL51, Eastern Macedonia and Thrace (Ανατολική Μακεδονία, Θράκη)
@Nuts Id3	EL515, Thasos, Kavala (Θάσος, Καβάλα)
@Postalcode City	64200 Chrysoupoli
@Street Streetnumber	Premetis Str. -
@Home Page	www.nestos.gr
@Proj Partner Assimilated	@no
@Vat Number	999198944
@Recover Vat	@no
@Other National Identifying Number	
@Type of Identifying Number	
@Type of Partner	local public authority
@Small or Medium Enterprise	@no
@Co Financing Source	ENI
@Co Financing (%)	92.00
@Legal Representative Firstname	Evangelos
@Legal Representative Lastname	Tsompanopoulos
@Legal Representative Email	dimosnestou1@gmail.com
@Legal Representative Telephone	+30.25913.50102
@Contact Person Firstname	Anastasios
@Contact Person Lastname	Tsolakis
@Contact Person Email	a-tsol@otenet.gr
@Contact Person Telephone	+30.6977.002220
@Legal Status	public

<p>@Experiences</p>	<p>The Municipality of Nestos is one of the 4 Municipalities established in the Prefecture of Kavala and a main tourist destination as it covers a long coastal area and is the only connection between the Greek mainland and the island of Thassos. It is characterised as a rural municipality, not only due to its large lowland but because its inhabitants are working in the sectors of agriculture, aquaculture and trade of agricultural products. The Municipality, as a local authority, has the autonomy to implement policies that aim at the enhancement of the citizens' lives and guarantee the sustainable growth of the area. Due to its more rural aspect, the Municipality organizes various festivals during the year related to agriculture, fair trade and local traditions while strongly supports initiatives of locals who want to extrovert the potential of the area. Furthermore, within its borders operate a considerable amount of businesses related to trade and agriculture, whose development is closely related to the enhancement of local economy. The farmers in the region produce competitive products (eg. asparagus, kiwi etc.) that are sold to the Greek market and are also exported to many European countries. The Municipality strongly supports and protects this kind of activities through the development of policies that boost agricultural production and at the same time tries to exploit trading opportunities granted to farmers and local businesses. Concerning the human resources potential, the municipal staff is highly experienced in managing and implementing EU funded projects and has a powerful network of other entities (public or public equivalent) on national and transnational level. Except for its daily activities, the Municipality of Nestos has participated in and continues to successfully implement projects co-financed by the EU. From all the above mentioned it can be concluded that the Municipality of Nestos has a major operation in the sectors that the project focuses on while the target groups of the project and the Lead Partner are highly similar. This fact shows that the project will have a direct influence on the region and the inhabitants. The Municipality of Nestos, as Lead Partner in the project, expects to benefit from the new skills and tools as well as the networking with people in new markets of Black Sea region that will contribute to the development of trade, agriculture and connected sectors in the region, thus supporting entrepreneurship and local economy and leading to the sustainable growth of the area.</p>
<p>@Benefit</p>	

@Other International Projects	<p>1. Standard Demonstration projects for energy saving in the building of the 2nd elementary School of Chrysoupoli Budget: 600.286,00 € Programme: NSRF 2007-2013 / OP "Environment & Sustainable Development" 2. Restoration of places of Waste disposals Budget: 1.429.843,76 € Programme: NSRF 2007-2013 / OP "Environment & Sustainable Development" 3. Building of High School in Chrysoupoli Budget: 1.149.574,12 € Programme: NSRF 2007-2013 / OP "Macedonia – Thrace" 4. Building of a new Municipal Nursery in Chrysoupoli Budget: 1.141.693,23 € Programme: NSRF 2007-2013 / OP "Macedonia – Thrace" 5. Completion of the Building of High School in Chrysoupoli – Building No2 Budget: 2.439.633,64 € Programme: NSRF 2007-2013/ OP "Macedonia – Thrace" 6. Development Study of Geothermal Field in Erateino Budget: 805293,24 Programme: NSRF 2007-2013 / OP "Macedonia – Thrace" 7. Regeneration of the coastline in Keramoti Budget: 91384,99 € Programme: Leader Programme of Agricultural Development 2007-2013 8. Management of riparian habitants and visitors . Dissemination of knowledge and public awareness in the protected area (completed) Budget: 186.012 € Programme: Greece –Bulgaria 2007-2013 Investing in our Future 9. e-Social Health Care – Lead Partner Total Budget: 976.121 € - Budget for the Municipality of Nestos: 342.466 € Programme: 2nd Call INTERREG V-A Greece-Bulgaria 2014-2020 10.Reinforcing protected areas capacity through an innovative methodology for sustainability" (acronym: BIO2CARE)– Partner Total Budget 1.364.493 € - Budget for the Municipality of Nestos: 130.000 € Programme: 2nd Call INTERREG V 11. "Green" employment in the management of biowastes / Green_Crew - Partner Total Budget: 644.000 € - Budget for the Municipality of Nestos: 165.622 € Programme: 2nd Call INTERREG V</p>
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@B.2 Project Partner

@Project partner 2

@Partner Role In The Project	PP
@Partner Name	Galati Chamber of Commerce, Industry and Agriculture
@Partner Name Engl	Galati Chamber of Commerce, Industry and Agriculture
@Abbreviation	N/A
@Department	-
@Nuts Id0	RO, ROMÂNIA
@Nuts Id1	RO2, Macroregiunea Doi
@Nuts Id2	RO22, Sud-Est
@Nuts Id3	RO224, Galați
@Postalcode City	800208 Galati
@Street Streetnumber	Mihai Bravu Str. 46
@Home Page	www.cciagl.ro
@Assimilated Partner	@no
@Vat Number	RO1651724
@Recover Vat	@yes
@Other National Identifying Number	
@Type of Identifying Number	
@Type of Partner	business support organisation
@Small or Medium Enterprise	@no
@Co Financing Source	ENI
@Co Financing (%)	92.00
@Legal Representative Firstname	Ion
@Legal Representative Lastname	Mocanu
@Legal Representative Email	ccia@cciagl.ro
@Legal Representative Telephone	004 0236 460 545
@Contact Person Firstname	Daniela - Loretta

@Contact Person Lastname	Nedelea
@Contact Person Email	loretta.nedelea@sragl.ro
@Contact Person Telephone	004 0236 460 545
@Legal Status	private
@Experiences	<p>Galati Chamber of Commerce, Industry and Agriculture is an autonomous, non-governmental, apolitical organization, with no patrimonial purpose, with legal personality, established with the aim of representing, protecting and supporting the interests of its members and of the business community in their relations with public authorities, national and international organisms. Galati Chamber of Commerce, Industry and Agriculture, member of the Romanian Chamber of Commerce and Industry, has developed national and international co-operation relations with Chambers of Commerce, institutions, local and central administration authorities. Through these partnerships and also by participating in several EU programmes for technical and financial support, the Chamber has developed numerous initiatives of great interest for both the business community and the civil society from Galati. All services rendered by the Chamber of Commerce, Industry and Agriculture of Galati, regarding the promotion of international commerce, the development of industry and services, are permanently diversified and improved in a manner that supports companies confront the exigencies of the internal and international markets. Galati Chamber of Commerce, Industry and Agriculture implemented in period 2013-2014 the project Business Environment - sustainable promotion and development. Within this project, Galati Chamber of Commerce, Industry and Agriculture organized thematic seminars, courses, developed an web site on agro-food, a trilingual catalogues of companies active in the field of agriculture in Romania, Republic of Moldova and Ukraine was made, and organized 3 thematic fairs. The project Business Environment - sustainable promotion and development was contributed to improve the quality of information by creating a trilingual catalogues of companies active in the regional field of agriculture, finding business partners, and intensifying the cross-boarder trade. The activities of the project foreseen for the beneficiaries was follows: publications, articles, training, business forums, and international exhibitions/thematic fairs. All of this, generated an increasing level of regional economic cooperation among countries, and increased the export transactions. During the project Business Environment - sustainable promotion and development, Galati Chamber of Commerce, Industry and Agriculture gained experience in increasing and expanding cross border cooperation between the institutional actors of Galati, Romania, Cahul, the Republic of Moldova and Odessa, Izmail, Ukraine with responsibilities in the economic regional development. Also Galati Chamber of Commerce, Industry and Agriculture increased expertise level of the institutional actors for promoting and economic developing by making a solution exchange for solving common issues of the business sector, speeding the cross border communication between institutional public partners in order to promote the local economy. As it can be concluded from the above mentioned, the Chamber's activities and field of operation are directly linked to the sectors of Agriculture and Trade while its members and target groups match with those of the projects. Hence, the implementation of the project in the region where the partner is established is of vital importance and will have a direct effect. In the framework of the project, the Chamber will carry out all the activities assigned while it will add value to the partnership through its high experience and know-how in EU projects' implementation. In parallel, it is foreseen to benefit through the expected outcomes and results which will contribute in the sustainable development of the area.</p>
@Benefit	

@Other International Projects	<p>1. Project: "ENTREPRENEURS - Sustainable Solution for Employment" - ID: SMIS Code 2014+: 105344 - Funding Line: Human Capital Operational Program 2014-2020, Specific Objective 3.7: Increasing employment by supporting non-agricultural enterprises in the urban area, Romania Start Up Plus - Period: 2018-2021 - The role of the Galati Chamber of Commerce, Industry and Agriculture in the project: Partner - The stage of the project: ongoing</p> <p>2. Project: Eastern Romanian Business Support Network – ERBSN – Enterprise Europe Network (EEN) - ID: 737655 - Funding line: COSME, COS-Adhoc-2014-2020 Program for Competitiveness of Enterprises and Small and Medium Enterprises - Period: 2017-2018 - The role of the Galati Chamber of Commerce, Industry and Agriculture in the project: Partner - The stage of the project: ongoing</p> <p>3. Project: Enterprise Europe Network (EEN) - Eastern Business Support Network (ERBSN) - ID: 671734 - Funding line: COSME (Enterprise Competitiveness and SME SME Program) and HORIZON 2020 (Specific Grant Agreement - EEN SGA) - Period: 2015-2016 - The role of the Galati Chamber of Commerce, Industry and Agriculture in the project: Partner - The stage of the project: completed</p> <p>4. Project: Business Environment - sustainable promotion and development - ID: MIS-ETC Code 2458 - Funding line: Joint Operational Programme Romania-Ukraine-Republic of Moldova 2007-2013, Call for proposal 2009, Priority 3: Cooperation People-to-People - Period: 2013-2014 - The role of the Galati Chamber of Commerce, Industry and Agriculture in the project: Partner - The stage of the project: completed</p>
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@Project partner 3

@Partner Role In The Project	PP
@Partner Name	Chamber of Commerce and Industry of the Republic of Armenia
@Partner Name Engl	Chamber of Commerce and Industry of the Republic of Armenia
@Abbreviation	N/A
@Department	International Collaboration Department
@Nuts Id0	AM, ARMENIA()
@Nuts Id1	AM0, Armenia()
@Nuts Id2	AM00, Armenia()
@Nuts Id3	AM000, Armenia()
@Postalcode City	0010 Yerevan
@Street Streetnumber	Khanjyan Str. 11
@Home Page	www.armcci.am
@Assimilated Partner	@no
@Vat Number	
@Recover Vat	@no
@Other National Identifying Number	02231033
@Type of Identifying Number	Taxpayer's Number
@Type of Partner	business support organisation
@Small or Medium Enterprise	@no
@Co Financing Source	ENI
@Co Financing (%)	92.00
@Legal Representative Firstname	Andranik
@Legal Representative Lastname	Aleksanyan
@Legal Representative Email	aleksanyan@arminco.com
@Legal Representative Telephone	+37460484902
@Contact Person Firstname	Maria
@Contact Person Lastname	Torosyan
@Contact Person Email	mtorosyan@armcci.am
@Contact Person Telephone	+37460484908
@Legal Status	private

<p>@Experiences</p>	<p>Chamber of Commerce and Industry of the Republic of Armenia (CCI of RA) (EuropeAid ID AM-2010-FAU-1901751002) was founded in April 2002 in compliance with the RA law on "Chambers of Commerce and Industry". According to that law the Chambers of Yerevan and Regions were integrated and established CCI of RA which represents the common interests of all of them and coordinates the activities of all other Chambers and performs on behalf of all of them both within the country and abroad. The whole system of the Chambers of Commerce and Industry includes the Chamber of Commerce and Industry of the Republic of Armenia, Yerevan and 10 Regional Chambers of Commerce and Industry, as well as a wide range of organizations founded by the CCI of RA. . The primary mission of the Chamber is the improvement of business environment, creation of favorable conditions for enterprise development promotion of export and investments, support to small and medium enterprises and finally promotion of economic development of the Republic of Armenia and facilitating its integration into the global economic system. Aiming at solving the mentioned problems the Chamber undertook a number of functions as follows: • To promote competitive product manufacturing and enhancement of export potential • To provide services to member organizations • To assist the establishment of cooperation between business organizations, and becoming bridge between business organization and state bodies • To organize business forums, exhibitions and fairs • To contribute to the establishment and development of business promotion infrastructures • To cooperate with other business promotion institutions, integrate all Chambers of Commerce and Industry within territory of the country • To exchange know-how with various international institutions • To encourage CCI of RA member companies' engagement in valuable projects which can be effective for creating sustainable business environment • To support businesses get access to funding • To provide business development and incubation services to startups • To provide other services aimed at the improvement of the country's economy. The CCI of RA is directly linked to the sector of Trade and its members and target groups operate in the above mentioned field as well as in other fields related to primary production and tertiary sector. Hence, it can be assumed that the Chamber addresses to the same target groups and final beneficiaries with the project. This fact is essential for the effectiveness of the project itself as it will positively benefit the trade and agricultural sector of Armenia, this leading to the sustainable development of the area. The Chamber, as Partner in the project, will implement all the activities assigned while it will add value in the project by offering its experience in EU project implementation and connections with authorities operation in the Trade and Agricultural sector.</p>
<p>@Benefit</p>	

@Other International Projects

• Chamber of Commerce and Industry of the Republic of Armenia, in consortium with CCI of Yerevan and Business Advocacy Network has implemented project "Strengthening Pro-Reform Dialogue, Phase 2" funded by the Center for International Private Enterprises (CIPE). The goal of the project is to strengthen the Armenian business community's engagement in the democratic reform process through economic policy advocacy. The project had three key priorities: strengthening policies that support the development of SMEs, improving the tax system, and improving the state inspection system. During the project was implemented Round-table meetings on above mentioned three key priorities with business community of 5 Regions of Armenia. In the aftermath there was created three Policy Papers with comprehensive approach and specific proposals have been developed on improvement, SMEs policy, tax system, and state inspection system by three key experts and presented to Policy makers. • ARMCCI was the focal point of the East-Invest project in Armenia. "East Invest" project was a regional investment and trade facilitation project initiated by European Commission, managed by Eurochambres, implemented by the East Alliance and funded by the European Union. It was launched in the framework of the European Eastern Partnership initiative and aims at economic development of the Eastern Neighborhood region. It targets Business support organizations and SMEs from the 6 Eastern Partnership countries. During the implementation of the project different actions were organized for the capacity development of SME-s, such as trainings on EU acquis and internationalization, visits to European trade fairs, coaching, twinning in the area of certification, Arbitration court and International relations during which practical knowledge and skills were acquired from the European side. Total budget of the Project is 7 million Euros. • During the 2nd phase (East Invest 2) which was launched in 2015 and lasted till the end of 2017 year, similar actions with slight changes are being implemented for the skills' development of local SMEs and staff of RA CCI. Total budget of the Project was 6.8 million Euros. • The project implemented by the RA CCI with the technical assistance from the GIZ in the framework of the "Private Sector Development in the South Caucasus" Program since 2015. The goal of this project is Hosting and coaching organizational set-up and development of the SSDC (Sector skills development Councils) in the Tourism/ Agrifood Sectors. Based on the contract with GIZ Armenia Country office RA CCI has undertaken the assignment to host and establish sector skills development centers in Agrofood/Beverages and Tourism sectors. Followed by large outreach campaign all over Armenia both SSDC-s are envisaged to become employer-led foundations where representatives from respective sectors should become as board members. VET and training system should always be demand driven and productive where well-defined solution is the establishment of Skill Development Centers. • "Proactive" project was targeted at the improvement of educational sector in Armenia via organization of trainings and other measures mainly in the area of adult education. Besides the knowledge that the beneficiaries got in the trainings, the Project resulted establishment of a training center in Ijevan city, Tavush region where various events, trainings, international conferences are organized. Commissioning donor of "Proactive" project was GIZ. Pursuing primary mission of the Chamber – the improvement of business environment, promotion of export and investment, as well as competitive product manufacturing RA CCI provides services to member organizations, organizes business forums, exhibitions and fairs, as well as presentations for the introduction of the local companies' activities. • In addition to the above mentioned RA CCI contributes to the establishment and development of business promotion infrastructures, cooperates with other business promotion institutions, implements relevant projects and actions aimed at the improvement of the country's economy. Total budget of the Project is 300 thousand Euros.

@Project partner 4

@Partner Role In The Project	PP
@Partner Name	City Hall of Bălți Municipality
@Partner Name Engl	City Hall of Bălți Municipality
@Abbreviation	N/A
@Department	N/A
@Nuts Id0	MD, MOLDOVA
@Nuts Id1	MD0, Moldova
@Nuts Id2	MD00, Moldova
@Nuts Id3	MD000, Moldova
@Postalcode City	3100 Balti
@Street Streetnumber	Independentei square 1
@Home Page	http://balti.md/
@Assimilated Partner	@no
@Vat Number	
@Recover Vat	@no
@Other National Identifying Number	1007601003161
@Type of Identifying Number	Fiscal Code
@Type of Partner	local public authority
@Small or Medium Enterprise	@no
@Co Financing Source	ENI
@Co Financing (%)	92.00
@Legal Representative Firstname	Nicolai
@Legal Representative Lastname	Grigorișin
@Legal Representative Email	primaria@balti.md
@Legal Representative Telephone	+373 231 23181
@Contact Person Firstname	Dan
@Contact Person Lastname	Moraru
@Contact Person Email	morarudan_md@yahoo.com
@Contact Person Telephone	+373 79188898
@Legal Status	public
@Experiences	<p>Balti Municipality is an independent administrative unit, the second largest city in the Republic of Moldova, a major industrial, economic and cultural center of Northern Development Region of Moldova, or as it is often called "the northern capital of Moldova. Bălți Municipality is a territorial unit of Moldova (it has had the status of municipality since 1994), containing the city itself, and the villages of Elizaveta and Sadovoe. The Mayor Office / City Hall (Romanian: Primăria) is headed by the Mayor (Romanian: Primar), and administers the local affairs, while the Municipal Council serves as a consultative body with some powers of general policy determination. It is composed of 35 council members elected every four years. As a local authority, it has the autonomy to implement policies that aim at the enhancement of the citizens life and the sustainable development of the region. Furthermore, within its territory operate various businesses related to agriculture and trade and a considerable amount of people work in them. This fact shows that the Municipality's aims are directly linked to the objectives of the project and the benefits from the implementation will be multiple. Finally, it should be stressed that the City Hall has a rich experience in implementing projects from different funds, including European ones, this adding value to the project.</p>
@Benefit	

@Other International Projects	<p>1. Title of the project: "Sustainable Energy Planning in Eastern Europe and South Caucasus - towards the Covenant of Mayors - Moldova, Ukraine and Azerbaijan" Programme: The European Commission, Programme "Covenant of Mayors going East -supporting the participation of Eastern Partnership and Central Asian cities in the Covenant of Mayors" Budget: 112 696 USD</p> <p>2. Title of the project: "Let us preserve our past to create the future" Programme: The European Commission, Joint Operational Programme Romania-Ukraine-the Republic of Moldova 2007-2013 Budget: 11.480 EUR</p> <p>3. Title of the project: "Celebrating multiculturalism - here and now" Programme: PA17 / RO13 "Promoting diversity in culture and art in the European cultural heritage". Funded by a grant from Norway, Iceland, Liechtenstein and the Romanian Government</p> <p>4. Title of the project: "Protection of borders against threats posed by homeless animals" Programme: The European Commission, Joint Operational Programme Romania-Ukraine-the Republic of Moldova 2007-2013 Budget: 21 450 EUR</p> <p>5. Title of the project: "Strategic Territorial Agendas for 'Small and Middle-Sized Towns' Urban Systems - STATUS" Programme: The European Commission, South East Europe Transnational Cooperation Programme 2007-2013 Budget: 92 000 EUR</p> <p>6. Title of the project: "Modernizing of public transport "Trolleybuses for Balti" Programme: The European Bank of Reconstruction and Development , the European Commission's Neighborhood Investment Facility (NIF) Budget: The loan – 3 mln. Euro, Grant-1.6 mln. EUR</p>
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@Project partner 5

@Partner Role In The Project	PP
@Partner Name	Çatalca District Governorate
@Partner Name Engl	Çatalca District Governorate
@Abbreviation	N/A
@Department	N/A
@Nuts Id0	TR, TÜRKİYE
@Nuts Id1	TR1, İstanbul
@Nuts Id2	TR10, İstanbul
@Nuts Id3	TR100, İstanbul
@Postalcode City	34540 Çatalca
@Street Streetnumber	Cumhuriyet Meydanı Hükümet Konağı Kat:3
@Home Page	http://www.catalca.gov.tr
@Assimilated Partner	@no
@Vat Number	
@Recover Vat	@yes
@Other National Identifying Number	2310351311
@Type of Identifying Number	Registered Tax Number
@Type of Partner	local public authority
@Small or Medium Enterprise	@no
@Co Financing Source	ENI
@Co Financing (%)	92.00
@Legal Representative Firstname	İnci
@Legal Representative Lastname	Sezer Becel
@Legal Representative Email	catalca@istanbul.gov.tr
@Legal Representative Telephone	+902127895757
@Contact Person Firstname	Yunus
@Contact Person Lastname	Tasli
@Contact Person Email	yunustasli@hotmail.com
@Contact Person Telephone	+905053690395
@Legal Status	public
	District Governorate of Çatalca, situated in Çatalca, İstanbul,

@Experiences

Turkey, is a district governorship established in 1923 and the main public authority responsible for governmental and administrative issues in the district and coordinates the all services of public institutions and organizations in Çatalca. Our organization takes an active role in the economic, cultural, educational and social development of Çatalca. District Governorate of Çatalca is related to providing of the regional policy, performance of the state governance at the local level and ensuring compliance between the national and the local interests. We are working in cooperation with our directorates serving in the departments of education, health care, agriculture, security, social life, religious affairs, employment, youth and sports, economy, and population. The key persons who will be appointed for the project implementation have expertise on project cycle management (PCM) and the seminars about the PCM, the former EU programmes (Lifelong Learning and Youth Programmes) and a new EU programme (Erasmus+) have been organized in the district in order to disseminate the project culture and project based thinking among the people in the region. They have a good organizational skills and a good command of communication and ICT skills. Our project team have been working to increase the project diversity and to introduce the opportunities of the projects for the target groups coming from different cultural and social backgrounds. As Çatalca District Governorate, one of our prior objectives is to take part in the projects which meet the needs of Çatalca and contributes in strategic development of Çatalca by developing unique projects and to benefit from available local and EU grants by observing the new developments in public administration and civil society and in the process of EU candidatureship. One of our priorities is to place emphasis on the human resources training in order to develop effective and productive projects. Within this framework, we have increased the number of the local projects aiming to facilitate the social integration, to promote entrepreneurial spirit, to assist people to get information, experiences and competences, to enhance the tolerance among people who have different cultural and social backgrounds, to eliminate the discrimination and to provide women and youngsters with an opportunity in establishing their own policy. It has been aimed to benefit from the grants and support programmes in cooperation with public institutions, organisations, local municipalities, non-governmental organizations (NGOs), private sector and citizens in Çatalca within the framework of EU programmes, IPA, CFCU and Istanbul Development Agency. Since Turkey became a programme country in EU programmes, our project team consists of the key staff who have taken an active role in project development, management and implementation. The staff carry out the tasks such as ; informing about the EU programmes and EU opportunities, and dissemination of the project activities in cooperation with public and private institutions and non-governmental organizations. The project key staff also support and assist the people who want to prepare the projects for related call of proposals which meet needs of the people in Çatalca District Governorate of Çatalca is the greatest administrative authority in decision-making in Çatalca district. Our land is the place where agriculture and animal husbandry have the largest lands of Istanbul. Our administration is a public institution working in the region to contribute our state to reach 2023 goals. Within the frame of Erasmus 2014 program of our institution, EGPIS, "ENCOURAGING GIRLS' PARTICIPATION IN SPORTS". The budget we applied for this project was 523.000 Euro. Within the scope of our activities; • Attracting local and foreign investments; • Development of international cooperation; • Development of local communities; • Stimulating economic growth and economic development by increasing competitiveness of the region; • Implementation of state, local and international programs aiming at social and economic development of the region. The administration is working to accomplish the fields of activity above. In addition, two big projects are being carried out in our region in cooperation with NGOs in agriculture and animal husbandry areas in 2016 and 2017 by Çatalca Governorate. These projects have made a lot of influence

	despite being local. The first one is called 'Healthy Tomorrow From Our Farms To Our Tables' (300.000 € budget) and the second one is called 'Development of Young Entrepreneurship in Animal Products Sector' project (200.000 € budget). Hence, from the above mentioned it is assumed that the Partner has direct operation in Agriculture and Trade and at the same time the capacity and experience to implement EU funded projects.
@Benefit	
@Other International Projects	<p>All the projects instructed below were carried out by District Governorate of Çatalca which reflects and proves the project execution capacity, proficiency and competence of Çatalca District Governorate;.</p> <p>"There Are No Obstacles/Handicaps Between Us" project was carried out by District Governorate of Çatalca with 244.000 Euro budget granted by İstanbul Development Agency in 2011 to provide an institution and education to the people with mental disabilities. In 2012 "+1 Day In Çatalca" project was carried out by District Governorate of Çatalca with 175.000 Euro budget granted by İstanbul Development Agency to save prehistoric caves of İnceğiz and rehabilitate the surrounding. Again in 2012, "Setting Tourism Potential of Çatalca Into Motion" project was carried out by District Governorate of Çatalca with 210.000 Euro budget granted by İstanbul Development Agency to establish caravan camp area and to rehabilitate other touristic destinations. In 2014, "Çatalca Is More Aware And Conscious Against Disasters" project was carried out by District Governorate of Çatalca with 212.000 Euro budget granted by İstanbul Development Agency to establish ÇAKOM (Çatalca Disaster Coordination Centre) to respond to disasters and to arouse awareness of people of Çatalca. "Let's Remove Disabilities and Get Started In Business Life" project was carried out by District Governorate of Çatalca with 243.000 Euro budget granted by İstanbul Development Agency in 2014 to provide business opportunities and help them to gain necessary skills to be employed for orthopedically handicapped people. Again in 2014, "Advertising the Alternative Touristic Destinations Of Çatalca" project was carried out by District Governorate of Çatalca with 125.000 Euro budget granted by İstanbul Development Agency in 2014 to introduce alternative touristic destinations in Çatalca with kiosks, brochures, leaflets, documentaries broadcasted on national TV channels and a website with 360 degrees panoramic shooting of these touristic destinations. (http://www.discovercatalca.com) In 2015, "Çatalca's Struggle With Addictions Programme Begins" project was carried out by District Governorate of Çatalca with 234.000 Euro buget granted by İstanbul Development Agency to establish "Rehabilitation Facility For Addicts" and arouse awareness of people of Çatalca against addictions. In 2015 "Encouraging Girl's Participation in Sports" project was carried out by District Governorate of Çatalca with 523.000 Euro budget granted by Erasmus + Sport Actions project to help and encourage girls to socialize and discover their talents via participating in different kinds of sports.</p>

@PART C - Project description

@C.1 Project relevance

@C.1.1 What are the common territorial challenges that will be tackled by the project? Please describe the relevance of your project for the programme area in terms of common challenges and/or joint assets addressed?

According to the socio-economic and SWOT analyses, agriculture is still a substantial or major component of the Black Sea Basin national economies, particularly in terms of employment or exports. One of the strengths pointed out in SWOT analysis is that the "agricultural products (are) amongst the main goods traded between countries within the BSB area" And also "organic farming is still little developed in BSB region" (weakness), although "high growth rate in organic agriculture (is observed) worldwide"

All the above justify that agriculture and the connected sectors have high potential in all project partners' regions, that are mainly rural areas

In those regions, the agricultural and connected sectors are dominated by a vast number of micro and small enterprises. One of the facts observed is that those agro-enterprises have no access to the international markets and exporting is not an option for placing their products on the market. This is one major cause of the decline of the agricultural sector as mentioned in the SWOT analysis (JOP BSB 14-20 - 30.6.15 - revised Nov15, page 24). This phenomenon, in some regions, creates parallel negative consequences such as depopulation of the countryside, brain-drain etc

Hence, a major challenge, common for all the participating areas in the BRIDGES OF TRADE project, is to bridge the gap and assist enterprises of the agricultural and connected sectors to develop trading links with importers from the other partners' regions. In parallel, the project contributes in the modernisation and the sustainability of the participating enterprises and, consequently, to the local development

The tackle of this major common challenge is absolutely coherent with the priority axis and specific objective the project is related to, as justified below. By its implementation, the project:

- Provides training in the field of international trade to staff of agricultural Micro - Small - Medium Enterprises (MSMEs). Thus, it makes the trained staff familiar with this subject, enhances their skills and makes it ready to face the challenge of international trade
- Brings together sellers/ producers of agricultural products with buyers/ importers with same interests from the other partners' countries. In this way, it gives the opportunity to both sides to examine the potential of their collaboration and to develop sustainable transnational trading links
- Creates a transnational network having as members the project partners, the participating agricultural MSMEs and other stakeholders, ensuring sustainability and transferability of its results

The achievement of the above Specific Objectives of the project, supports the extroversion of the agricultural sector in the participating areas, leads to the development of international trade links, sectoral networks and partnerships within the Black Sea Basin and contributes in the modernisation of agriculture

Thus, the project is absolutely related to the programme's priority 1.1 "INCREASE CROSS-BORDER TRADE OPPORTUNITIES AND MODERNISATION IN THE AGRICULTURAL AND CONNECTED SECTORS" and contributes in:

- the programme expected result: Increased cross-border links for trade and modernisation in the agricultural and connected sectors in BSB (Logical Framework)
- the programme indicator: R.1.2 Strength of cross-border links for trade and modernisation in the agricultural and connected sectors

@C.1.2 What is the project's approach in addressing these common challenges and/or joint assets and what is new about the approach the project takes? Please describe new solutions that will be developed during the project and/or existing solutions that will be adopted and implemented during the project lifetime and in what way the approach goes beyond existing practice in the sector/programme area/participating countries.

The main idea for creating trading links in agriculture and connected sectors in the partners' regions is to bring together buyers and sellers of such products with similar interests

The idea of the BRIDGES project, duplicates the approach of a series of European projects implemented in late 90's and early 00's called International Buyers' Exhibitions (IBEX). Those projects offered a forum through which buyers were able to meet sellers (mainly producers) who may be suitable partners for cooperation. The events included pre-arrange meetings, on the basis of mutual interests. IBEXs were either concentrated on a particular industry, or on a particular category of SMEs, (e.g. new companies). As they have been established, the IBEX events created significant results and they led to many international trading transactions between participating buyers and sellers

The project approach is SYSTEMATIC: the project is designed in a way that ensures sustainability and transferability. The objective is not only to help the beneficiary enterprises to start international trading activities, but also to create the conditions that will facilitate the long term and continuous extroversion and orientation of the agricultural and connected sectors to international trade.

In order to achieve its objectives, the project is built upon the following steps' sequence:

- Identification of the agricultural and connected products to focus on =>
- Initial recording the potential beneficiaries (buyers and sellers) in each partner's region =>
- Launch of an open call for expression of interest in participating by each partner, addressed to potential beneficiaries =>
- Conference to recruit beneficiaries, questionnaire to identify their specific interests and selection procedure =>
- Buyers - sellers matching and organisation of the meeting events ("BRIDGES" events) =>
- On-the-spot assessment (at the end of the "BRIDGES" events) =>
- Ex-post assessment 4 months after each event =>
- Network creation (Trading Bridges Network)

The activities of the above mentioned sequence are complemented by the management and coordination as well as the communication activities

One of the major project's concerns is the direct participation of the agriculture stakeholders and policy makers in all phases of the project implementation and, especially, during the consultation concerning the capitalisation of the results and outputs

It is estimated that the beneficiary SMEs will act as role models in their regions and the springboard and multiplier effect will occur

The project activities are absolutely appropriate for addressing the common needs/constraints /challenges identified. Furthermore, the approach is in direct line with the programme priority 1.2: Increase cross-border trade opportunities and modernisation in the agricultural and connected sectors

Although the adopted approach is not globally and absolutely innovative, it is sound, deployed in the partners' regions for first time, and it meets absolutely the Black Sea Programme's and the project's requirements assuring the achievement of its objectives

The project does not create net revenues

@C.1.3 Why is cross-border/transnational cooperation needed to achieve the projects objectives and result? Please explain why the project goals cannot be efficiently reached acting only on a national/regional/local level and/or describe what benefits the project partners/target groups/project area gain in taking a cross-border / transnational approach.

The necessity of the transnational cooperation in this project which aims at promoting international trade links and partnerships is more or less obvious. The project could not achieve its objectives if it is implemented by solely one partner or by a partnership without transnational character

The following results cannot be achieved without the cross-border cooperation (see section "Project Main Result(s) Description"):

- R3) Organisation of 5 BRIDGES events. Such events at national level and without transnational cooperation have limited effectiveness and can not promote INTERNATIONAL trade links
- R4) Exchange of knowledge, experiences and best practices between the 5 partners involved in the project (cross-border impact). Transnational exchange is obviously impossible without cross-border cooperation
- R5) Networking. Absolute failure to achieve this result without cross-border cooperation. Negative effects in sustainability and transferability

The cross-border cooperation is based on joint development, joint implementation, joint staffing and joint financing.

Elements adding transnational value to the project are the following:

- The common production of an ICT based training tool that will be available to any interested party. This tool can be used to support cross-border cooperation, increasing cross-border trade opportunities for the agricultural and connected products, during and after the project (A.T1.4)
- The "BRIDGES" events where sellers/ producers from each host region will meet in person with potential buyers from all the other partners' regions in pre-arranged meetings based on their mutual interests (activity A.T2.1)
- The creation of the TRADING BRIDGES NETWORK aiming at maintaining the trading links that will be created, expanding the activities of the project beyond its implementation period and in a wider geographical area (capitalisation, sustainability) (A.T2.3)
- The International conference for presentation and capitalisation of the results (A.C.2) where experiences and capitalisation ideas will be exchanges among international attendants
- The transnational dissemination of experience gained and lessons learnt from the project implementation through the project website (A.C.4)

The benefits of the transnational dimension of the project for its target groups and the project/ programme area are the following:

a) BUSINESS SUPPORT ORGANISATIONS - PROJECT PARTNERS AND OTHER ORGANISATIONS SUPPORTING THE AGRO-BUSINESSES

- They gain experience in transnational cooperation through the implementation of the entire project
- They gain knowledge, experience and tools to promote international trade links in their regions.
- They meet their mission by implementing a project with a transnational value added, that is beneficial for the businesses that they support
- They participate in the TRADING BRIDGES network
- They create links and connections with similar organisations in other countries that may become useful for further cooperation in the future

(b) SMEs, TRADERS (BUYERS) OR PRODUCERS (CELLERS) OF AGRICULTURAL AND CONNECTED PRODUCTS:

- They get support and training in the field of international trade
- They have opportunities to meet with potential trading associates with similar interests for the purpose of starting transnational trading transactions
- They participate in a transnational network facilitating their international trade activities after the project

(c) PROGRAMME/ PROJECT AREA - GENERAL PUBLIC

Benefit from the extroversion and the development of international trade links and the consequent modernisation of the enterprises and the agricultural and connected sectors

@C.1.4 Please select all cooperation criteria that apply to your project and describe how you will fulfil them. Cooperation criteria
Please select all that applies to your project

@Cooperation criteria	@Description
@Joint Development	
@Joint Implementation	
@Joint Staffing	
@Joint Financing	

@C.2 Project focus

@C.2.1 Project objectives, expected result and main outputs

@Programme priority specific objective

@Project main overall objective

@What is the main overall objective of the project and how does it link to the programme objective? Specify one project main objective and describe its contribution to the programme priority specific objective.

The overall objective of the project is to: Jointly promote and facilitate the creation of international trade links, networks and partnerships in the partners' regions, in the agricultural and connected sectors, ensuring sustainability This objective is directly in line with the programme priority 1.2: "Increase cross-border trade opportunities and modernisation in the agricultural and connected sectors" and contributes to the expected result 1.2: "Increased cross-border links for trade and modernisation in the agricultural and connected sectors in Black Sea Basin"

@Programme result

@Select one programme result indicator your project will contribute to.

R 1.2 Strength of cross-border links for trade and modernisation in the agricultural and connected sectors

@Project main result

@What is/are the project main results and how do they link to the programme result indicator? Specify your one or more projects main results and describe their contribution to the programme result indicator.

R1) 230 enterprises trained in in the field of international trade (A.T1.4) Derived from O.T1.1: Enterprises participating in the preliminary actions of the "BRIDGE" events R2) ICT training tool to support the international traders-to-be enterprises in the future, developed and made available (A.T1.4) Derived from O.T1.2: ICT training tool to support the international traders-to-be enterprises R3) Organisation of 5 BRIDGES events. Participation of 230 enterprises in total. One on-spot and one ex-post assessment 4 months after each event are foreseen (A.T2.1) Derived from OT 2.1: Enterprises participating in the "BRIDGE" events R4) Exchange of knowledge, experiences and best practices between the 5 partners involved in the project (cross-border impact) Derived from O.T1.3 & O.T2.2: Members of the BRIDGES OF TRADE partnership R5) Networking (A.T3.5). Derived from O.T2.3 Trading Bridges Network (A.T2.3) Coherence with Specific Objectives (SO) SO1: Sellers and buyers training: R1 & R2 SO2: Organisation of BRIDGES events: R3 SO3: Creation of the TRADING BRIDGES network: R4 & R5 Contributing to the programme result 1.2 and the relevant indicator as following: - R1 & R2: Enhancement of the skills of future international traders that are necessary for international trading transactions - R3: Creation of international trade links - R4: Improvement of the knowledge and the experience of the 5 partners and raises their capacity to promote international trade links in their regions (sustainability - transferability) - R5: Sustainability, transferability and expansion of the international trade links Business support organisations benefit from results R2, R4 and R5 The general public and the project area benefit from results R3, R4 and R5 SMEs benefit from all the results Where applicable, the results will be freely available to any interested party for further use (transferability)

@Project overall objectives

@Which are the specific objectives the project will be working towards? Define max. 3 project specific objectives.	
@Title of specific objective	@Please provide a short explanation on the defined specific objectives
Sellers and buyers training	It includes: (a) Training of 230 enterprises in topics of international trade, necessary for effective trading transactions (b) Development of an ICT training tool Links to overall objective: - The training the SMEs' staff creates conditions for the development of effective & sustainable international trade links & partnerships - The ICT training tool ensures sustainability and transferability External factors: Lack of confidence among SMEs' staff concerning the effectiveness of training
Organisation of BRIDGES events	Organisation of 5 BRIDGES events (1 per partner). Participation of 300 sellers and at least 30 buyers in total, taking part in effective pre-arranged meetings based on mutual interests. Creation of trade links Links to overall objective: By bringing together buyers and sellers with same interests (matching), the BRIDGES events are the first and effective step of creating international trade links and partnerships External factors that may affect outcome-impact linkage: Interests' mismatching
Creation of the TRADING BRIDGES network	Achievement of a strong interregional partnership & cooperation (cross-border impact) by creating a network that will maintain & expand the trading links established in the future and in a wider area (sustainability - transferability - multiplier effect) Links to overall objective: - Maintenance & expansion of international trade links and partnerships - Sustainability and transferability External factors that may affect outcome-impact linkage: Deactivation of the network after the project

@Project main outputs Overview table on project outputs as defined in the work plan					
@Programme output indicators	@Project output indicator targets	@Measurment Unit	@Project main output quantification (target)	@Project main output number	@Project main output (title)
1.2.1 Number of enterprises participating in crossborder agricultural or agro-industrial business events (COI 3)	230.00	Number	230.00	T2.1.1	Enterprises participating in the "BRIDGES" events
1.2.2. Number of additional ICT based tools developed supporting cross-border cooperation (COI29) increasing cross-border trade opportunities for agricultural and agro-industrial products	1.00	Number	1.00	T1.1.1	ICT training tool to support the international traders-to-be enterprises
1.2.3 Number of business development organisations receiving support (COI1) to promote modernisation in the agricultural or connected sectors	5.00	Number	5.00	T1.2.1	Members of the BRIDGES OF TRADE partnership (project partners)
			0.00	T2.2.1	Members of the BRIDGES OF TRADE partnership (project partners)
			0.00	T2.3.1	Trading Bridges Network



@C.2.2 Target groups

@Target group/-s	@Please further specify the target group/s (e.g., bilingual elementary schools, environmental experts, etc.).	@Target value Please indicate the size of the target group you will reach.
SME	The most crucial target group of the project includes the enterprises active in trading (buyers) or SMEs producing (sellers) agricultural and connected(*) products. Especially for the sellers, the target group could also include groups or clusters of producers, uniting their potential to respond to the demand. Of course, the staff of those SMEs, is included in this target group since the project contributes to the development of the SMEs and the security of their jobs. Also other stakeholders of those buyers and sellers are indirectly targeted by the project Number of this target group participating directly (final beneficiaries) in the project: - At least 6 buyers from each region, 30 in total - 40 sellers from each region, 200 in total However, it is estimated that the total number of SMEs able to develop and maintain international trading links and are potential beneficiaries in the entire project area is of the order of 10000 (*) Including products of aquaculture, food industry and agro-industry sectors	230.00
business support organisation	A main target group of the project consists of the 5 partners of the project and their staff who are directly related to the local development, and they will jointly promote international trade of agricultural and connected products in their areas. Also, in the target group, other organisations supporting the agro-businesses in the partners' regions, (such as chambers, cooperatives, public authorities, development agencies etc) can be included, as they can continuously play a role in the capitalisation of the project results (e.g. participation in the public events and/or in the Trading Bridges Network). In this target group various types of organisations are included (e.g. local public authorities, sectoral agencies etc) but they participate in their capacity as Business Support Organisations. Their number is estimated to 20 per partner region (partners included)	100.00
General public	The general public of the project area is favored by the creation of international trading links and the consequent development in their areas. It is involved by being continuously informed about the progress and the results of the project by having access in the website, having the opportunity to participate in consultations (especially for the capitalization of the results) and being invited in the public events (activity A.C.2). It is difficult to have a precise target value for this target group and only a general estimation of 1.000.000 people can be done However, the number of directly involved in the project by their participation in the public events is of the order of 500	500.00

@C.2.3 Durability of project outputs and results

@How does/will the project ensure that project outputs and result/s have a lasting effect beyond project duration? Please describe concrete measures (including institutional structures, financial resources, etc.) taken during and after project implementation to ensure and/or strengthen the durability of the project`s outputs and results. Explain how outputs will be further used once the project has been finalised and, if relevant, explain who will be responsible and/or who will be the owner of results and outputs.

Sustainability is a critical dimension of the overall objective of the project that is to: "Jointly promote and facilitate the creation of international trade links, networks and partnerships in the partners' regions, in the agricultural and connected sectors, ENSURING SUSTAINABILITY" The outputs/ results of the project are: - 230 enterprises trained in the field of international trade - ICT training tool to support the international traders-to-be enterprises in the future, developed and made available - Organisation of 5 BRIDGES events. Participation of 230 enterprises in total - Exchange of knowledge, experiences and best practices between the 5 partners involved in the project (cross-border impact) - Trading Bridges Network The measures that will be taken in order to ensure their sustainability are the following: - The 230 SMEs' staff trained will get knowledge and experience that makes it able to manage effectively and expand the trade links and to help their enterprises towards their international trade activities - The ICT training tool will be owned and managed by the BRIDGES OF TRADE network and will be free to use for training of new staff after the project - The project partners, through their experience gained by the project and their participation in the network will keep supporting the local SMEs for their efforts in international trade - The Trading Bridges Network is itself a sustainability element and will undertake the responsibility to sustain, improve and capitalise all the project outputs and results - The risks affecting sustainability (risk1 and risk 3) will be mitigated according to the project risk management plan, presented in this project proposal Financial sustainability The financial sustainability of the BRIDGES OF TRADE network is based on its members' symbolic financial contribution and contribution in kind. The regular operational costs (staff and administrative costs) will be embodied into the respective costs of each partner. The network will claim for financial support from national or transnational funds in order to implement follow up activities and promote SMEs' extroversion. Nevertheless, the financial figures will arise from the Action Plan of the network that will be conducted in activity A.T2.3 Institutional sustainability The BRIDGES OF TRADE network will be the owner of the outputs and mainly responsible to exploit the results of the project after its end, according to its Action Plan (activity A.T3.5). It is underlined that all the partners and the network have full Intellectual Property Rights to all the outcomes of the project Sustainability on policy level - Capitalisation measures: - The BRIDGES OF TRADE network aims at continuously promoting the project outputs and results to the SMEs POLICY MAKERS and convincing them to undertake initiatives to support SMEs' extroversion and orientation to international markets - The public events (A.C.2) either on regional or transnational level aim at, among others, illustrating ideas and methods for the capitalisation of the project outputs and results and motivating SMEs policy makers to act accordingly - The project creates the conditions, so that international trading initiatives to be embodied to the regional SMEs supporting policies

@C.2.4 Transferability of project outputs and results

@How does will the project ensure that project outputs and results are applicable and replicable by other organisations/regions/countries outside of the current partnership? Please describe to what extent it will be possible to transfer the outputs and results to other organisations/regions/countries outside of the current partnership.

The transferable outputs/ results of the project are: - ICT training tool to support the international traders-to-be enterprises - Organisation of 5 BRIDGES events. Participation of 230 enterprises in total - Trading Bridges Network Measures taken that ensure transferability: - The training tool will be easily transferrable through the project website & freely available to any interested party to support the extroversion of the SMEs (A.T1.4) - The SMEs participating in the project and start being active in international trade, will act as role models in their regions. They will transfer results, outputs and lessons learnt and motivate other SMEs of the sector to undertake similar initiatives (A.T2.1) - The tested methodology of the 'BRIDGES' events organisation, will be presented in the project website and will be transferrable to any interested party by the Trading Bridges Network (A.T2.1, A.T2.2)) - The Trading Bridges Network will be the most effective transferability channel. Transferring of outputs and results will be one of its main objectives referred to its Articles of Association and Action Plan (A.T2.3) - The communication activities and especially the 3rd promotional campaign (A.C.1) and the public events (A.C.2), will transfer the outputs and results of the project to the interested parties and the public - The risks affecting transferability (risk1 and risk 3) will be mitigated according to the project risk management plan presented in this project proposal

@C.3 Project context

@C.3.1 Project Contribution wider strategies and policies

How does the project contribute to wider strategies and policies? Please describe the project`s contribution to relevant strategies and policies; in particular, those concerning the project or programme area.

The modernisation and extroversion of businesses, especially in agricultural and connected sectors, as a critical component of the regional development, is a global finding, mentioned also in the SWOT analysis of the programme.

All the partners are in one or other way business support organisations aiming at local and regional development and the modernisation of agriculture in their regions that are mainly rural areas.

In those regions, everyone witnesses the inability of the micro and small agro-enterprises that are dominating the number of agro-businesses, to access the international markets and to export their products. Public initiatives undertaken from time to time to support the extroversion of those enterprises, were rather ineffective, and oriented mainly to group participation in fairs without achieving essential results.

Furthermore, the experience gained from the implementation of the IBEX projects several years ago (see "Project Approach Description") and the very positive results achieved, provided a basis for a similar initiative adapted to local circumstances and the agricultural and connected sectors

Taking this into consideration, it is realized that the support of agro-enterprises in the project area to have access to the international markets is an urgent necessity, in order for the agricultural sector to become more viable, modernised and competitive. This was the reason that, upon the initiative of the lead partner, the 5 project partners decided to undertake the initiative and to design and submit the project "BRIDGES OF TRADE"

After all the above, it is obvious that the project is absolutely related to the programme's priority 1.1 "INCREASE CROSS-BORDER TRADE OPPORTUNITIES AND MODERNISATION IN THE AGRICULTURAL AND CONNECTED SECTORS" and contributes in:

- the programme expected result: Increased cross-border links for trade and modernisation in the agricultural and connected sectors in BSB (Logical Framework)
- the programme indicator: R.1.2 Strength of cross-border links for trade and modernisation in the agricultural and connected sectors

The project is designed in a way that ensures sustainability and transferability. The objective is not only to help the beneficiary enterprises to start international trading activities, but also to create the conditions that will facilitate the long term and continuous extroversion and orientation of the agricultural and connected sectors to international trade.

During the preparation period and even before the official launch of the present call for proposals, an internal consultation among partners took place in order for the content of the project (objectives, activities, budget, allocation between partners etc) to be finalized as presented in this proposal

The maturity of the project is also ensured. In the partners' regions, preliminary discussions have been made with stakeholders and especially SMEs, which found the project idea interesting and expressed their initial interest in participating

The implementation of the project will be characterized by transparency, democratic governance and respect of human rights. Specifically:

- The project will be open to any interested party and to the public. The participation of the largest possible number of stakeholders is not only allowed but also encouraged
- BRIDGES OF TRADE is clearly a people-to-people action, including enhanced cooperation among local and regional authorities, NGOs and other civil society groups and SMEs
- The project has positive effects in the the horizontal principles of environmental sustainability, democracy and human rights and gender equality as it is justified accordingly
- The selection of the beneficiaries will be absolutely transparent, following open calls for expression of interest and based on predefined criteria
- The wider possible dissemination of the results is also a strategy for the project implementation. It is ensured by the communication activities and by the fact that all the deliverables will be uploaded on the project website and be made freely available to any interested party (provided that the principle of personal data protection is respected)
- The design of the management structure ensures a project well managed, coordinated and controlled which achieves its general and specific objectives without problems or delays

Lastly, during the project design, special attention was paid to its financial size, in order to reflect the activities foreseen in the work plan and to be based on the principles of sound financial management (economy, efficiency and effectiveness).

@Indicate if the project contributes to a macro-regional strategy and describe in what way.

@Description

<p>Eastern Partnership of the European Neighbourhood</p>	<p>The project partnership includes, among others, partners from Armenia and Ukraine whose regions belong to the Eastern Partnership of the European Neighbourhood area (*). Due to the participation of those partners, the BRIDGES project contributes to the following deliverables for 2020 of the Eastern Partnership strategy as justified below (**) - Deliverable 1: More engagement with civil society organisations The project involves civil society organisations as partners and stakeholders (professional organisations) - Deliverable 2: Increase gender equality and non-discrimination The BRIDGES project fully respects and promotes the principles of gender equality and democracy and human rights (non discrimination) as justified in the relevant section of this proposal (Project description > Horizontal principles) - Deliverable 4: Improve the investment and business environment and unlock Small and Medium-sized Enterprises' (SMEs) growth potential and - Deliverable 8: Support intra-regional TRADE AMONG PARTNER COUNTRIES AND THE EU By facilitating the development of international trade links, the project faces the MSMEs' difficulty to conquer new markets - Deliverable 16: Support the environment and adaptation to climate change The contribution of the project is described in the section Project Description > Horizontal Principles > Environmental Sustainability - Deliverable 18: Strengthen investment in young people's skills, entrepreneurship and employability By providing training to SMEs staff and developing a sustainable ICT based training tool (activity A.T1.4), the project contributes in the improvement of people's skills (*) https://ec.europa.eu/neighbourhood-enlargement/neighbourhood/eap-partnership_en (**) https://ec.europa.eu/neighbourhood-enlargement/sites/near/files/eap_deliverables_factsheet_2017.pdf</p>
<p>EU Strategy for the Danube Region</p>	<p>The project partnership includes, among others a Romanian partner and its region belongs to the EUSDR area. Because of the participation of the Romanian partner, the project contributes in the following Pillars and Priority Areas of the Danube Region Strategy(*) as justified below: - Pillar: Building Prosperity > Priority Area 08 "To support the competitiveness of enterprises" The project aims at improving the competitiveness of the agro-SMEs in the Romanian partner's region by facilitating the creation of international business links and creating opportunities for their activation in international trade - Pillar: Building Prosperity > Priority Area 09 "Investing in people and skills" The BRIDGES project invests in people and skills through the following activities: - Training of buyers and sellers of agricultural and connected products in subjects related to international trade - Creation of an ICT training tool for agricultural MSMEs (Micro, Small, Medium Enterprises) for further use - Pillar: Strengthening the Region > Priority Area 10: "Stepping up institutional capacity and cooperation" The implementation of the BRIDGES project contributes in the development of transnational cooperation links between agricultural SMEs (*) http://www.danube-region.eu/</p>
<p>EU Blue Growth Strategy</p>	<p>All the partners' regions have potential for development of coastal tourism which is under development. Specifically: - Greek partners: Aegean Sea - Romanian partner: Black Sea - Armenian partner: Sevan Lake - Ukrainian partner: Sea of Azov - Turkish partner: Black Sea The contribution of the project in the EU Blue Growth Strategy is focused on its following components of the EU Blue Growth Strategy(*): - Develop sectors that have a high potential for sustainable jobs and growth > Aquaculture (aquacultural products are included in the range of products promoted in this project) - Sea basin strategies to ensure tailor-made measures and to foster cooperation between countries > Black Sea The development of the appropriate skills (knowledge & experience) of people in aquacultural sector that will be achieved, is also crucial aspect for a sustainable growth in the blue economy (*) http://ec.europa.eu/maritimeaffairs/policy/blue_growth_en</p>
<p>EUROPE 2020</p>	<p>The overall objective of the project is to "Promote international trade links, networks and partnerships in the partners' regions and support the internationalisation of exchanges" This objective will be achieved (among others) through: - The organisation of the 5 BRIDGE events where buyers and sellers of agricultural and connected products will have pre-arranged meetings in order to investigate the potential of their collaboration - Training of buyers and sellers of agricultural and connected products in subjects related to international trade - Creation of an ICT training tool for agricultural MSMEs (Micro, Small, Medium Enterprises) for further use From this point of view, the project contributes in the following priorities of the Europe 2020 strategy (*): Priority: "Sustainable growth" / Competitiveness Flagship initiative "An industrial policy for the globalisation era" to improve the business environment, especially for SMEs, and to support the development of a strong and sustainable industrial base able to compete globally Measure: Supporting entrepreneurship - to make European business fitter and more competitive and Priority: "Inclusive growth" / Employment and skills Flagship initiative: "Agenda for new skills and jobs" to modernise labour markets by facilitating labour mobility and the development of skills throughout the lifecycle with a view to increase labour participation and better match labour supply and demand. Measure: For individuals - helping people acquire new skills, adapt to a changing labour market and make successful career shifts (*) COM(2010) 2020 final/3.3.10 pg 32</p>

@C.3.2 Synergies

@What are the synergies with other past or current EU and other -projects or EU-initiatives the project makes use of?

The project supports the extroversion and consequently the development of the agricultural and connected sectors in the partners' regions. As mentioned in the description of the project approach, it creates synergies with a series of European projects implemented in late 90's and early 00's called International Buyers' Exhibitions (IBEX). Actually, the BRIDGES OF TRADE project duplicates and adapts the idea and the methodology of the IBEX projects, that have created significant results as they led to many international trading transactions between participating SMEs

Furthermore, the project, by jointly promoting and facilitating the creation of international trade links, networks and partnerships in the agricultural sector in the partners' regions, is complementary with the following EU programmes either supporting agriculture and rural areas, or trade, or both:

- Cross-Border Cooperation or Transnational/ Interregional programmes that include support for the agricultural and connected sectors such as:

- > Romania - Moldova (ENI CBC)
- > Republic of Moldova-Ukraine (Eastern Partnership Territorial Cooperation)
- > Romania-Ukraine (ENI CBC)
- > Romania-Bulgaria (European Territorial Cooperation)
- > Bulgaria-Turkey (IPA CBC)
- > Greece-Bulgaria (European Territorial Cooperation)
- > Armenia-Georgia (Eastern Partnership Territorial Cooperation)
- > Danube transnational programme (2014-20)
- > Interreg Europe interregional programme (2014-20)
- > Balkan-Mediterranean transnational programme (2014-20)

- "Eastern Partnership SMEs development support" promoting, among others, trade opportunities between European and partner country companies

- "Small Business Support Programmes in the Eastern Partnership" developing the capacity of local SMEs

- "Eastern European Neighbourhood Programme for Agriculture and Rural Development"

- The rural development programmes financed by European Agricultural Fund for Rural Development

- IPA programme / Policy area 4: Agriculture and rural development (Turkey)

- The national strategies supporting the extroversion of agricultural and connected sectors in all the partners' countries

- etc...

Numerous projects, complementary and creating synergies with the BRIDGES, have been, are and will be granted. Indicative list (and not exclusive) is presented below:

- BST: Black Sea Tradenet (2007 - 2013 Black Sea Basin ENPI CBC)
- FTAP: Facilitate the trade of agro-food products in the Black Sea Basin (2007 - 2013 Black Sea Basin ENPI CBC)
- e-F+TN: e-Fairs and Trade Networking (2007 - 2013 Black Sea Basin ENPI CBC)
- RAL-SYSTEM: Regional integrated agro/logistic system (2007 - 2013 Hungary - Romania)
- E.H.P.P.C. - Med: Enhancing Horticultural Perishable Products Circulation among the Mediterranean territories (2007 - 2013 Mediterranean Sea Basin ENPI CBC)
- Sustainable agriculture development through capacity building and business promotion tools (2007 - 2013 Bulgaria - Turkey IPA CBC)
- APP4INNO: Establishment and promotion of new approaches and tools for the strengthening of primary sector's competitiveness and innovation in the South East Europe (2007 - 2013 South East Europe)
- BIO BRAND: Development of a common branding scheme for the promotion of organic local products of the cross-border region (2007 - 2013 Greece - Bulgaria)

Neither the lead nor the other partners have applied to other funds for support for any of the activities of the project.

Furthermore, to the best knowledge of the partnership, there are no linkages with other proposals currently under preparation within other EU funds

@C.3.3 Knowledge

@How does the project make use of building available knowledge?

As mentioned in the description of the project approach, the BRIDGES OF TRADE project exploits the knowledge and the experience gained by the International Buyers' Exhibitions (IBEX) projects granted by the European Commission in late 90's and early 00's. Associates of the lead partner has successfully coordinated two of such projects called "IBEX-Build 1999" and "IBEX-ERGON 2000". The effective adaptation of the experience (especially in terms of methodology) to the current circumstances, the agricultural and connected sectors and the partners' regions, ensures the effectiveness of the BRIDGES OF TRADE project and the achievement of its objectives

@C.4 Horizontal principles

@Please indicate which type of contribution to horizontal principles applies to the project, and justify the choice.

@Horizontal principles	@Description of the contribution	@Type of contribution
------------------------	----------------------------------	-----------------------

Environmental sustainability	<p>The project does not have any negative effect on the environment. On the contrary, during the project implementation, measures to respect the environmental protection will be taken such as: - The various publications will be disseminated electronically. Printing of the publications is foreseen only if strictly necessary - The publications will be printed for external communication purposes (if needed only) on both sides and on recycled paper. For electronic publications, an "eco-friendly" version (less colours, more compact text, less pages) will be made available - Participants' bags/kits will be produced locally using recycled material, and will be reusable. - All material produced for various events will be designed and produced in a generic way (no date or location mentioned) in order to allow them to be reused for other events. - The start and end of meetings and events will be adjusted to the schedules of public transportation means - During meetings and public events a dedicated area will be provided for participants to return material that can be re-used - etc</p>	positive
Democracy and human rights	<p>The project is a classic people-to-people action. All the beneficiaries (buyers & sellers), will be selected following open calls for expression of interest and an open selection process. Furthermore, all the activities related to the project communication and presentation of the results will be elaborated in a way ensuring equal opportunities and non discrimination. Additionally, all the deliverables of the project will be uploaded on the project website and made available for free to all interested individuals or legal entities, in a non-discriminatory way, provided that the principle of personal data protection is fully respected Furthermore: - All the venues for meetings and events will be accessible by people with disabilities. - The website of the project will ensure accessibility of information for the visually impaired (use of large characters) and other disabled people. The international standard Web Content Accessibility Guidelines (WCAG Ver2.0) will be applied - Specific invitations to events will be sent to minorities in the relevant project regions - The General Data Protection Regulation (GDPR) (EU)2016/679 will be fully respected The above measures assure the respect of the citizens' right to employment and economic initiatives through promotion of business and entrepreneurship</p>	positive
Gender Equality	<p>During the project there is absolutely no activity violating the principle of gender equality. On the contrary, during the selection of the beneficiaries, a 30% quota for each gender will be applied Furthermore, all the partners are committed to appoint at least one member from each gender as their representatives in the steering committee</p>	positive

@C.5 Work plan per work packages

@Type: Management

@WP Nr	@WP Title	@WP Start date	@WP End date	@WP Budget
M	Management	06.2020	05.2022	186 527.00
@WP responsible partner		Municipality of Nestos		
@Partner involvement				
@Partners involved	@Name: Municipality of Nestos @Role: LP			
	@Name: Galati Chamber of Commerce, Industry and Agriculture @Role: PP			
	@Name: Chamber of Commerce and Industry of the Republic of Armenia @Role: PP			
	@Name: City Hall of Bălți Municipality @Role: PP			
	@Name: Çatalca District Governorate @Role: PP			
@Describe how the management on the strategic and operational level will be carried out in the project, specifically: <ul style="list-style-type: none">• @structure, @responsibilities, @procedures @for the day-to-day management and co-ordination• @communication within the partnership• @reporting and evaluation procedures• @risk and quality management• @Indicate whether the management is foreseen to be externalised				
The aim of the GA is to have a project well managed, coordinated and controlled which achieves its general and specific objectives without problems or delays. This will be achieved through a specific management scheme, continuous contact between the partners, regular meetings and a group of coordinators and financial managers and controllers on project as well as on partners' level. The project is managed by a 15-member steering committee (SC) composed by: - The project coordinator appointed by the lead partner (LP) and responsible for the overall, day-to-day management and coordination. - The local coordinators (4) appointed by the rest of the partners and solely responsible for the part of the project that is implemented by the respective partner - The substitutes of the above mentioned - 5 members, one from each partner, preferably the partners' financial managers. In order to ensure effective communication, all the SC members must speak fluently English. All the partners are committed to appoint SC members adequately skilled in order to meet the requirements of the project management and implementation. The tasks of the Steering Committee include (among others): - Monitoring and validation of project progress - Monitoring of project finances - Review of the management performance and of the quality of progress reporting towards the programme bodies; - If applicable, decisions on required project modifications (e.g. content, partnership, budget, duration) to be requested for approval to the programme bodies - Working groups, task forces and advisory groups may be established to coordinate the day-to-day running of activities, to fulfil specific tasks, etc. Creation of ad-hoc subcommittees are possible after a SC decision. The SC meetings will be regularly held approximately every 6 months in different partners' regions. Occasional meetings by teleconference are possible. Consensus is the main principle for decision making. The LP and the partners will develop their activities according to the project's action plan and the decisions of the SC. The internal communication will be open and direct on both, horizontal and vertical dimensions, via emails, phone and teleconference means. From the beginning of the project, all partners in charge of GA and/or activities must: - Have a complete overview of the development of the activity (partners' responsibilities and work load, timetable, expected results, deliverables, etc.) - Provide partners with precise instructions on the GA implementation. The roles of the project coordinator and the local coordinators are analysed in the description of the activity A.M.3: Coordination. The duties of the financial manager are presented in the description of the activity A.M.4: Financial management, internal audit and reporting. Reporting and evaluation procedures will follow the regulations of the Programme. Internal progress and evaluation reports will be composed and presented in each SC regular meeting (project monitoring). Each partner responsible for a Group of Activities (GA) will present a suggested evaluation report (draft) and the Steering Committee will decide corrective or preventive actions that might be needed. Evaluation criteria for the activities of each GA: - Implementation in compliance with the timeplan. - Achievement of results and provision of deliverables (quantitative and qualitative) - Expenditure vs budget. In case of crisis, the levels of confronting will be: local coordinator, project coordinator, SC, collaboration with MA/JMS. The LP will be responsible for the communication and the collaboration with the MA/JMS, through the project coordinator.				
@Please describe activities and deliverables within the work package				
@Activity Number	@Activity Title	@Activity Start Date	@Activity End Date	@Activity Budget
@Activity A.M.1	Kick off meeting	06.2020	07.2020	0.00

The Lead Partner will organise the 2-day kick-off meeting at the beginning of the project. The meeting will take place in Chissoupolis, Greece where the Lead partners' head office is located. In the meeting, 3 representatives from each partner will be invited to participate Agenda: - Short presentation of each partner - Detailed description of the project activities. - Management procedures - Financial regulations - Detailed working plan for the first semester. Partners' duties - Various problems solving - Miscellaneous subjects proposed by the attendants During this meeting, the steering committee will be appointed consisting of 3 members from each partner: the project and the local coordinators and their substitutes, as well as the financial managers of each partner At the end of the kick off meeting a press conference will be organised in order for the project to be presented to the press and other mass media Partners involved: The lead partner will organise the kick off meeting and all the partners will participate with 3 representatives each

@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.M.1.1	Attendants' list	List of the attendants of the meeting, signed by all participants for every meeting session. Collection: by the lead partner To be reported: in the 1st progress report and in the interim report	1.00	07.2020
@Deliverable D.M.1.2	Minutes of the meeting	Minutes of the kick off meeting Collection: by the lead partner To be reported: in the 1st progress report and in the interim report	1.00	07.2020
@Deliverable D.M.1.3	Presentations	The following presentations are included - Detailed description of the project activities - Management procedures & Financial regulations - Detailed working plan for the first semester - Communication regulations Collection: by the lead partner To be reported: in the 1st progress report and in the interim report	4.00	07.2020
@Deliverable D.M.1.4	Participants kits (sample)	Sample of participants' kits (bag, pen, notebook, agenda, cd with presentations, the approved proposal and other informative material) Collection: by the lead partner To be reported: in the 1st progress report and in the interim report	1.00	07.2020
@Deliverable D.M.1.5	Pictures of the meeting (set)	Set of about 10 pictures from the kick off meeting Collection: by the lead partner To be reported: in the 1st progress report and in the interim report	1.00	07.2020
@Deliverable D.M.1.6	Deliverables of the press conference (set)	Set of deliverables of the press conference in the framework of the meeting (press clippings, videos) Collection: by the lead partner To be reported: in the 1st progress report and in the interim report	1.00	07.2020

@Activity Number	@Activity Title	@Activity Start Date	@Activity End Date	@Activity Budget
@Activity A.M.2	Steering Committee (SC) meetings	11.2020	04.2022	0.00
<p>There will be 4 steering committee (SC) meetings organized by different partners (RO, AM, TR, MD). The last meeting will take place simultaneously with the International conference for presentation and capitalisation of the results (activity A.C.2) and does not create additional costs In the SC meetings the steering committee members will participate (3 members per partner - see activity A.M.1). The meetings will be open to the press and the public The agenda of each meeting will contain: a. Progress control of the project b. Up-to-date evaluation - Internal evaluation report (see deliverables of activity A.M.3) c. Detailed plan for the next semester (except for the last meeting) d. Financial issues e. Various problems solving f. Miscellaneous subjects At the end of each meeting a press conference will be organised in order for the project and its progress to be presented to the press and to other local mass media Occasional SC meetings by teleconference are possible Partners involved: - RO, AM, TR and MD partners will organize the four regular SC meetings - The Lead partner will be responsible for the organisation of occasional SC meetings by teleconference when necessary - All the partners will participate in all SC meetings</p>				
@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.M.2.1	Set of deliverables of 1st Steering Committee meeting	Set of deliverables of 1st Steering Committee meeting including: - Minutes of the meeting - Presentations - Attendants' list - Participants kits - Pictures of the meeting - Deliverables of the press conference in the framework of the meeting (press clippings, videos) Collection: by the host partner To be reported: in the 2nd progress report and in the interim report	1.00	11.2020
@Deliverable D.M.2.2	Set of deliverables of 2nd Steering Committee meeting	Set of deliverables of 2nd Steering Committee meeting including: - Minutes of the meeting - Presentations - Attendants' list - Participants kits - Pictures of the meeting - Deliverables of the press conference in the framework of the meeting (press clippings, videos) Collection: by the host partner To be reported: in the 3rd progress report and in the interim report	1.00	05.2021
@Deliverable D.M.2.3	Set of deliverables of 3rd Steering Committee meeting	Set of deliverables of 3rd Steering Committee meeting including: - Minutes of the meeting - Presentations - Attendants' list - Participants kits - Pictures of the meeting - Deliverables of the press conference in the framework of the meeting (press clippings, videos) Collection: by the host partner To be reported: in the 5th progress report and in the final report	1.00	11.2021

@Deliverable D.M.2.4	Set of deliverables of 4th Steering Committee meeting	Set of deliverables of 4th Steering Committee meeting including: - Minutes of the meeting - Presentations - Attendants' list - Participants kits - Pictures of the meeting - Deliverables of the press conference in the framework of the meeting (press clippings, videos) Collection: by the host partner To be reported: in the final report	1.00	04.2022
@Activity Number	@Activity Title	@Activity Start Date	@Activity End Date	@Activity Budget
@Activity A.M.3	Coordination	06.2020	05.2022	0.00
<p>An external expert will be selected by the lead partner as project coordinator, responsible for the management of the overall project. At the same time, each partner (except for the lead) will appoint a staff member for the coordination of the local activities. The project and the local coordinators will be in close cooperation with each other as well as with the respective financial managers Role of the project coordinator: The project coordinator should be able to act as a driving force of the project and to mobilise the partnership in order to achieve the objectives of the project. He/she is responsible for the project's overall organisation and successful implementation. The main tasks of the project coordinator include -among others- the day-to-day management and progress control of the project, the preparation of the kick-off and the steering committee meetings, the continuous communication with the local coordinators and the management structures of the programme as well as the submission to each regular steering committee meeting of draft internal evaluation reports for the GA where the lead partner is responsible (GA M). He/she will provide guidelines for the activities' implementation (when necessary) and focus on a partnership approach and with a time-frame perspective, this being the key for the achievement of the project's objectives. The project coordinator will be appointed in order to be able to cope with the technical, administrative, financial nature of a project and its related communication issues. Several years of experience in the management of transnational projects will be one of the main criteria for the selection. Also, the project coordinator and the local coordinators will take part in meetings organized by the authorities of the BlackSea programme Role of local coordinators Each partner except for the Lead will appoint a local coordinator, solely responsible for the part of the Action that is implemented by the respective partner. There will be direct communication channels between the project coordinator and the local coordinators. In the local coordinators' duties is included the submission to each regular steering committee meeting of draft internal evaluation reports for the GA where the respective partner is responsible (if it is the case) The project and the local coordinators will be members of the steering committee. Substitutes of theirs will also be appointed Partners involved: - The Lead partner will appoint the project coordinator and his/her substitute - All other partners will appoint the local coordinators and their substitutes</p>				
@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.M.3.1	Project log book and local activities log-books	The project coordinator will keep the project log book where the main activities of the project will be recorded In parallel, each partner will keep a partner's log book where the activities of the partner will be recorded in details Collection: Kept by project coordinator and the local coordinators To be reported: in the final report	6.00	05.2022
@Deliverable D.M.3.2	Partners' progress reports according to the programme regulations	Each partner will draw up 6 progress reports. The reports will be delivered each 4 months (progress) and each 12 months (interim and final) according to the programme's regulations Collection: by each partner To be reported: As mentioned above	30.00	05.2022

@Deliverable D.M.3.3	Consolidated progress reports according to the programme regulations	The lead partner will consolidate the partners' reports and draw up 6 progress reports. Collection: by the lead partner To be reported: each 4 months (progress) and each 12 months (interim and final narrative)	6.00	05.2022
@Deliverable D.M.3.4	Partnership correspondence (set)	The lead partner will keep a special register and files of the correspondence of the partnership with external bodies (e.g. programme authorities) in paper or electronic form Collection: by the lead partner To be reported: In the final report	1.00	05.2022
@Deliverable D.M.3.5	Partners' correspondence (set)	Each partner will keep a special register and files of its correspondence with the other partners and external bodies (e.g. project stakeholders) in paper or electronic form Collection: by each partner To be reported: In the final report	5.00	05.2022
@Deliverable D.M.3.6	Internal evaluation reports	In each SC meeting the project coordinator will draw up and present an up-to-date internal evaluation report, in order for the project weaknesses to be identified and corrective or preventing actions to be undertaken. Delivery on months 6, 12, 18, 23 Collection: Embodied in the steering committee minutes To be reported: in the 2nd, 3rd and 5th progress reports and in the interim and final reports	4.00	05.2022
@Activity Number	@Activity Title	@Activity Start Date	@Activity End Date	@Activity Budget
@Activity A.M.4	Financial management, internal audit and reporting	06.2020	05.2022	0.00
<p>One person responsible for the financial management and the preparation and submission of the financial reports according to the programme regulations will be appointed by the Lead partner and each of the other partners. Expenditure verification will be elaborated in activity A.M.5 according to the Programme's regulations The internal audit will be conducted according to the regular relevant process of each partner The financial managers are responsible, among their other duties, to conduct and submit the financial reports to the respective expenditure verification bodies. The financial manager of the Lead partner is also responsible for conducting the consolidated financial report and submitting it to the Greek expenditure verification body The financial managers should: - Closely and regularly monitor the financial performance of the respective partner - Work in close contact with the project and the local coordinators and the partners in order to enable efficient overall financial management of the project - Be familiar with accounting management, as well as with handling international transactions - Be aware of the EU and national legislation regarding financial management and controls and public procurement Partners involved: All</p>				
@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date

@Deliverable D.M.4.1	Accounting books for each partner	For an effective financial management, each partner will keep an account book for the project, under the responsibility of each local financial manager Collection: by each partner To be reported: In the interim and the final report	5.00	05.2022
@Deliverable D.M.4.2	Financial reports for every partner according to the programme's regulations	Each partner will draw up 2 financial (interim and final) reports that will be consolidated by the lead partner Collection: by each partner To be reported: In the interim and final report	10.00	05.2022
@Deliverable D.M.4.3	Consolidated financial reports according to the programme's regulations	The lead partner will consolidate the partners' financial reports and draw up the consolidated version that will be verified in activity A.M.5 Collection: by the lead partner To be reported: In the interim and final report	2.00	05.2022
@Deliverable D.M.4.4	Expenditure documents and any other document foreseen (invoices, calls for tender, contracts with subcontractors etc) (set)	Evidence of expenditure and other documents will be kept by each partner to justify the legality and regularity of the expenses Collection: by each partner To be reported: In the interim and the final report	5.00	05.2022
@Activity Number	@Activity Title	@Activity Start Date	@Activity End Date	@Activity Budget
@Activity A.M.5	Expenditure verification	06.2021	05.2022	0.00
Expenditure verification will be elaborated for each partner individually, twice during the project period, once before the submission of the interim report and then before the submission of the final report. This is the procedure that will be followed unless different regulations by the authorities of the Programme will be given. In that case, compliance adaptations will be made Partners involved: All partners will carry out the external verification of their expenses twice during the project period, according to the regulations of the programme				
@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.M.5.1	Expenditure verification reports	Expenditure verification reports (interim and final) for each partner Collection: by each partner To be reported: In the interim and in the final narrative report	10.00	05.2022

@Type: Implementation

@WP Nr	@WP Title	@WP Start date	@WP End date	@WP Budget
T1	Preliminary Actions	06.2020	03.2021	68 000.00

@WP responsible partner		Galati Chamber of Commerce, Industry and Agriculture				
@Partner involvement						
@Partners involved		@Name: Municipality of Nestos @Role: LP				
		@Name: Galati Chamber of Commerce, Industry and Agriculture @Role: PP				
		@Name: Chamber of Commerce and Industry of the Republic of Armenia @Role: PP				
		@Name: City Hall of Bălți Municipality @Role: PP				
		@Name: Çatalca District Governorate @Role: PP				
@Summary description and objectives of the work package including explanation of how partners will be involved.						
<p>The aim of this Group of Activities is to make all the preparations and to create all the appropriate conditions for the successful organization of the buyers-sellers meetings ("BRIDGES" events) and to assure their effectiveness. Specifically:</p> <p>At first, there is a necessity to identify the list of products that could be appropriate for each "BRIDGES" event to focus on. For this reason, a study of the current status of the international trade indicating the agricultural and connected products that are mostly demanded (imported) in and offered (produced - exported) from each participating country will be elaborated</p> <p>Secondly, for the above identified products, the producers (sellers) and the importers (buyers) will be recorded. Commercial lists, merchants' unions, chambers of commerce, cooperatives of producers, the internet and other sources can be used to collect this information</p> <p>The next step for each partner is to launch an open call for expression of interest for any potential beneficiary. The call will also invite any interested SME to attend an open conference. This call/ invitation will be sent to the enterprises recorded above and it will be published in the regional media in order to avoid the exclusion of potential beneficiaries. In this conference the project objectives, activities and procedures will be presented and the attendants will be requested to fill in a questionnaire with detailed information about their profile and interests. A transparent procedure for the selection of beneficiaries will follow</p> <p>Lastly, all the beneficiaries selected will be trained in various topics related to international trade in order to be prepared for the "BRIDGES" events. The material for the 5 (one per partner) courses will be consolidated and form an ICT based training tool, available to any interested body, during and after the project (durability - transferability)</p> <p>To sum up, the sequence of this GA's activities is the following: Study of international trade & identification of the products => identification of potential beneficiaries => open call for expression of interests => recruitment conference => selection of beneficiaries => training</p> <p>The GA T1 contributes to the project specific objective 1: Sellers and buyers training</p> <p>All partners are directly and symmetrically involved in this Group of Activities. Specifically they will:</p> <ul style="list-style-type: none"> - conduct the studies of international trade of agricultural and connected products in their countries - identify and approach the potential participants - organise recruitment local conferences and implement the beneficiaries' selection procedure - organise training courses for the selected beneficiaries <p>Furthermore, the Romanian partner, as the coordinator of this Group of Activities, will form the ICT training tool that will be available in the project web page</p>						
@Please describe project main outputs that will be delivered based on the activities carried out in this work package. For each project main output a programme output indicator should be chosen. Please note that they need to have the same measurement unit.						
@Project main output		@Describe your project main output	@Choose a programme indicator to which the project main output will contribute	@Measureme nt unit	@Quantify your distribution	@Delivery Date
		In the framework of activity A.T1.4, each partner will organise a training course for the enterprises that will participate in the "BRIDGES" events. The				

T1.1	ICT training tool to support the international traders-to-be enterprises	<p>training material from the 5 training courses (training plan, presentations, questions and answers, training video) will be consolidated, digitized and form an ICT based training tool that can be used to support cross-border cooperation, increasing cross-border trade opportunities for the agricultural and connected products This ICT training tool will be available in the project web page for further use after the project period by any interested party (sustainability, transferability, expansion) This output is related to the project results: R1) 230 enterprises trained in the field of international trade (A.T1.4) R2) ICT training tool to support the international traders-to-be enterprises in the future, developed and made available (A.T1.4) Source (and means) of verification: Project website</p>	1.2.2. Number of additional ICT based tools developed supporting cross-border cooperation (COI29) increasing cross-border trade opportunities for agricultural and agro-industrial products	Number	1.00	03.2021
T1.2	Members of the BRIDGES OF TRADE	All the partners of the project have as core aim to develop local business, especially in agriculture and connected sectors. From this point of view, they are business development organisations receiving support to promote modernisation in the agricultural or connected				

	partnership (project partners)	sectors Their involvement in the project activities is essential, obvious and presented in each activity description. By their participation in the partnership, all the project partners obtain, among others, skills and experience improving their capacity to support the enterprises in their areas This output is related to the project result R4: Exchange of knowledge, experiences and best practices between the 5 partners involved in the project (cross-border impact) Source (and means) of verification: Partnership agreements. Involvement of all partners in the GA T1 (project reports Nr1, Nr2 and Nr3) This output is the same as the output O.T2.2 mentioned in the group of activities T2	1.2.3 Number of business development organisations receiving support (COI1) to promote modernisation in the agricultural or connected sectors	Number	5.00	03.2021
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@Target groups per main outputs				
@Who will use the main outputs		<ul style="list-style-type: none"> • SME • business support organisation • General public 		
@How will you involve target groups (and other shareholders) in the development of the project main outputs?		<p>BUSINESS SUPPORT ORGANISATIONS The partners will be directly involved in all GA activities symmetrically as mentioned in each activity description. Specifically, all the partners will: - conduct the studies of international trade of agricultural and connected products in their countries - identify and approach the potential participants - organise recruitment local conferences and implement the beneficiaries selection procedure - organise training courses for the selected beneficiaries Furthermore, the Romanian partner, as the coordinator of the Group of Activities, will form the ICT training tool that will be available in the project web page The other agro-business support organisations related to the project such as chambers, cooperatives, public authorities, development agencies etc, will be requested to provide information related to the studies (activity A.T1.1) and the identification of potential beneficiaries (A.T1.2), and will be invited to participate in the recruitment local conferences (A.T1.3). Furthermore, these organisations will be potential users of the ICT training tool</p> <p>GENERAL PUBLIC The general public will be informed about the open call for expression of interest in participating in the project and about the organisation of the recruitment conferences (A.T1.3) SMEs The beneficiary SMEs (Enterprises, traders (buyers) or producers (cellers) of agricultural and connected products), will participate in the SMEs recruitment local conferences (A.T1.3) and in the participants' training courses (A.T1.4)</p>		
@Durability and transferability of main outputs				
@How will the project main outputs be further used once the project has been finalised? Please describe concrete measures (including eg. institutional structures, financial sources etc.) taken during and after project implementation to ensure the durability of the project main outputs. If relevant, please explain who will be responsible and/or the owner of the output. NB. Take note of rules governing ownership of outputs linked to investments (items of infrastructure) in line with Art 71 CPR.				
@How will the project ensure that the project outputs are applicable and replicable by other organisations/regions/countries outside of the current partnership? Please describe to what extent it will be possible to transfer the outputs to other organisations/regions/countries outside of the current partnership.				
@Please describe activities and deliverables within the work package				
@Activity Number	@Activity Title	@Activity Start Date	@Activity End Date	@Activity Budget
@Activity A.T1.1	Studies of international trade of agricultural and connected products in the participating countries	06.2020	08.2020	0.00
<p>In order to identify the list of products that could be feasible to focus on, studies of international trade of each participating country will be elaborated. Those studies will demonstrate which are the main agricultural and connected (*) products offered and demanded by each country, so that the sectors of the potential beneficiaries can be easily identified It is obvious that this activity will essentially contribute in the effective matching of buyers and sellers and, ultimately, to the achievement of the project objectives Furthermore, the results of those studies can be used for further exploitation from the partners or other bodies Partners involved: All the partners will elaborate a study of international trade of agricultural and connected products in their countries (*) Including products of aquaculture, food industry and agro-industry sectors</p>				
@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date

@Deliverable D.T1.1.1	Studies of international trade of agricultural and connected products in the participating countries	In order to identify the list of products that could be feasible to focus on, studies of international trade of every participating country will be elaborated for each of them. Those studies will demonstrate which are the main agricultural and connected products offered and demanded by each country, so that the sectors of the potential beneficiaries can be easily identified Collection: by each partner To be reported: in the 1st progress report and in the interim report	5.00	08.2020
@Activity A.T1.2	Identification of potential beneficiaries (buyers - sellers)	09.2020	10.2020	0.00
<p>Taking into consideration the results of the studies of the previous activity (A.T1.1), the partners will be able to specify the profile of the potential beneficiaries, in terms of products offered or demanded. Those potential beneficiaries should also have the capacity to produce (for the sellers) or to dispose to the market (for the buyers) quantities of the products that are sufficient for international trade. Especially for the sellers, the beneficiaries could be groups or clusters of producers uniting their production capacity to satisfy the demand Lists of potential beneficiaries can be obtained from various sources such as commercial lists, merchants' unions, chambers of commerce, cooperatives of producers, the internet etc Those potential beneficiaries will be asked to participate in the recruitment conferences of the activity A.T1.3 In the framework of this activity, questionnaires for buyers and sellers asking for specific information about interesting products, capacity, previous experience in international trade, support requested etc will be designed. Those questionnaires will be filled in by the potential beneficiaries during the recruitment conferences of the next activity (A.T1.3) Partners involved: - All the partners will identify the potential beneficiaries in their regions - The Romanian partner as leader of the Group of Activities T1 will design the questionnaires for the buyers and the sellers</p>				
@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.T1.2.1	Lists of potential beneficiaries (buyers and sellers), one for each region	Lists of potential beneficiaries (buyers and sellers), one for each participating region. Collection: One list by each partner To be reported: in the 2nd progress report and in the interim report	5.00	10.2020
@Deliverable D.T1.2.2	Buyers' and sellers' questionnaires	Questionnaires for buyers and sellers asking for specific information about interesting products, capacity, previous experience in international trade, support requested etc Collection: by Romanian partner To be reported: in the 2nd progress report and in the interim report	2.00	10.2020
@Activity A.T1.3	Recruitment of beneficiaries (participants)	12.2020	12.2020	0.00

Each partner will organise a local 1-day conference aiming at recruiting the beneficiaries for their region. The conference will be promoted through an open call widely published, calling any interest SME to participate while all the enterprises included in the list developed in the previous activity (A.T1.2) will also be invited in this conference the nature, the content and the procedures of the project as well as its feasibility and the expected results will be presented and explained in details. Also, the questionnaires will be presented and the attendants will be asked to fill them on site or within 10 days After the 10-day period, the partner will select the final beneficiaries according to criteria set during the 1st steering committee meeting that will have been held earlier in Romania (month 6) The selection process will be transparent and accessible by any SME having filled in a questionnaire. All interested SMEs will be informed in written about the selection results. Complaints regarding these results can be submitted within 5 working days Partners involved: All partners will organise a recruitment conference and apply the selection procedure

@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.T1.3.1	Deliverables of the 5 conferences (set)	Deliverables per each conference: - Evidence of the promotion of the conference - Presentations - Attendants' list - Participants kits (sample) - Pictures of the conference - Filled in questionnaires - Selection evidence and results - Complaints and handling results Collection: by each partner To be reported: in the 2nd progress report and in the interim report	5.00	12.2020
@Activity A.T1.4	Participants training	12.2020	03.2021	0.00

After the selection procedure of the previous activity (A.T1.3), each partner will organise a 20-hour training course for the selected beneficiaries. The training content will be built upon the answers of the questionnaires, regarding the support requested by the beneficiaries. Anyhow, some predefined issues will be presented such as: - Elements of the legislation regarding the international trade - Quality requirements - Incoterms - Financial transactions - Pricing - Transportation methods - Principles of negotiations - etc At the end of the course, the attendants will be asked to fill in a course evaluation questionnaire The training material from the 5 training courses (training plan, presentations, questions and answers, training video) will be consolidated, digitized and form an ICT based tool that will be available to any interested party. This tool will be uploaded on the project website and can be used to support cross-border cooperation increasing cross-border trade opportunities for the agricultural and connected products, during and after the project (sustainability - transferability) Partners involved: - All partners will organise a training course for the selected beneficiaries - All the partners will create the ICT tool based on the material of each one's training course - The Romanian partner, as the coordinator of the Group of Activities T1, will form the consolidated ICT training tool that will be available on the project web page

@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.T1.4.1	Deliverables of the training courses (set)	Deliverables per each training course: - Training plan - Attendants' list - Presentations - Participants kits - Evidence of the organisation (pictures, press clippings etc) - Evaluation questionnaires of the course (filled in by the attendants and aggregated evaluation results) Collection: by each partner To be reported: in the 3rd progress report and the interim report	5.00	03.2021

@Deliverable D.T1.4.2	ICT training tool	ICT training tool including the consolidated and digitized material from the 5 training courses (training plan, presentations, questions and answers, training video) Collection: by the Romanian partner To be reported: in the 3rd progress report and the interim report	1.00	03.2021
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@Type: Implementation

@WP Nr	@WP Title	@WP Start date	@WP End date	@WP Budget
T2	Events for buyers - sellers meetings ("BRIDGES" events) - Networking	04.2021	04.2022	220 312.00

@WP responsible partner	Çatalca District Governorate
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@Partner involvement

@Partners involved	@Name: Municipality of Nestos @Role: LP
	@Name: Galati Chamber of Commerce, Industry and Agriculture @Role: PP
	@Name: Chamber of Commerce and Industry of the Republic of Armenia @Role: PP
	@Name: City Hall of Bălți Municipality @Role: PP
	@Name: Çatalca District Governorate @Role: PP

@Summary description and objectives of the work package including explanation of how partners will be involved.

<p>This Group of activities is the core of the "BRIDGES OF TRADE" project.</p> <p>It includes the 5 "BRIDGES" events that will be organized by each partner, where 40 producers/ sellers from the host region will meet with buyers from all the other participating regions in pre-defined meetings. The number of the participating buyers will be 6 per hosted region (24 in total). The matching process will be elaborated and the list of the meetings will be generated according to interests of the participants recorded in questionnaires in previous activity (A.T1.3). After each "BRIDGES" event, an assessment of the results will be carried out in order to examine the effectiveness of the whole process</p> <p>4 months after each "BRIDGES" event, an ex-post assessment will be carried out to investigate the real impact of it. The individual ex-post assessments will be consolidated and the assessment for the entire project will be produced</p> <p>In order for the project results to be durable and sustainable, the project partners and the beneficiaries will form the "Trading Bridges Network" aiming at expanding the trading links that will have been created, beyond the project implementation period and in a wider geographical area. For this reason, a Memorandum of Understanding and the 3-year action plan of the network will be composed. The network will be officially established in the International conference for presentation and capitalisation of the results in Moldova (Activity A.C.2)</p> <p>The GA T2 contributes to the project specific objectives 2) Organisation of BRIDGES events and 3) Creation of the TRADING BRIDGES network</p> <p>All partners are directly involved. Specifically:</p> <ul style="list-style-type: none"> - All the partners will organize and host a "BRIDGES" event - Every partner will conduct an ex-post assessment of the respective "BRIDGES" event - The Lead partner will conduct the consolidated ex-post assessment - The Turkish partner will compose the Memorandum of Understanding and the 3-year action plan for the TRADING BRIDGES network
<p>@Please describe project main outputs that will be delivered based on the activities carried out in this work package. For each project main output a programme output indicator should be chosen. Please note that they need to have the same measurement unit.</p>

@Project main output		@Describe your project main output	@Choose a programme indicator to which the project main output will contribute	@Measurement unit	@Quantify your distribution	@Delivery Date
T2.1	Enterprises participating in the "BRIDGES" events	<p>From each partner region, 40 enterprises producing agricultural and connected products and 6 firms interested in buying such products will participate in 5 "BRIDGE" events (one per partner) in order to meet each other in pre-defined meetings according to the interest that they have expressed. The aim of those meetings is to investigate the potential of cooperation between sellers and buyers in order for transnational trading links to be established and transactions to commence (activity A.T2.1) In each event, the 40 producers-sellers will come from the host region and the 24 (6firms x 4partners) will come from the other partners' regions The whole process is described in details in activity A.T2.1 This output is related to the project results R3: Organisation of 5 BRIDGES events. Participation of 230 enterprises in total Source (and means) of verification: Lists of participants in each BRIDGES event from each partner</p>	1.2.1 Number of enterprises participating in crossborder agricultural or agro-industrial business events (COI 3)	Number	230.00	09.2021
		All the partners of the project				

T2.2	Members of the BRIDGES OF TRADE partnership (project partners)	have as a core aim to develop local business, especially in agriculture and connected sectors. From this point of view, they are business development organisations receiving support to promote modernisation in the agricultural or connected sectors Their involvement in the project activities is essential and obvious and presented in each activity description. By their participation in the partnership, all the project partners obtain, among others, skills and experience improving their capacity to support the enterprises in their areas This output is related to the project result R4: Exchange of knowledge, experiences and best practices between the 5 partners involved in the project (cross-border impact) Source (and means) of verification: Partnership agreements. Involvement of all the partners in the GA T2 (progress reports Nr3, Nr4, Nr5 and Nr6) This output is the same as the output O.T1.2 mentioned in the group of activities T1	1.2.3 Number of business development organisations receiving support (COI1) to promote modernisation in the agricultural or connected sectors	Number	0.00	04.2022
		The partners will form an official sustainable network (Trading Bridges Network)				

T2.3	Trading Bridges Network	<p>in which the beneficiary SMEs will be asked to participate. The aim of the network is the CAPITALISATION of the project outputs and results by expanding its methodology and/or activities beyond its implementation period and in a wider geographical area, and by continuously motivating and supporting agricultural SMEs to undertake international trading initiatives, thus, ensuring sustainability For this reason, a Memorandum of Understanding and a 3-year action plan of the network will be composed This output is related to the project result R5: Networking Source (and means) of verification: Signed Memorandum of Understanding of the Trading Bridges Network (responsible: Moldovan partner)</p>	1.2.3 Number of business development organisations receiving support (COI1) to promote modernisation in the agricultural or connected sectors	Number	0.00	04.2022
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@Target groups per main outputs

@Who will use the main outputs	<ul style="list-style-type: none"> SME business support organisation General public
@How will you involve target groups (and other shareholders) in the development of the project main outputs?	<p>BUSINESS SUPPORT ORGANISATIONS The partners will be directly involved in all GA activities as mentioned in each activity description. Specifically: - All the partners will organize and host a "BRIDGES" event - Every partner will conduct an ex-post assessment of the respective "BRIDGES" event - The Lead partner will conduct the consolidated ex-post assessment - The Turkish partner will compose the Memorandum of Understanding and the 3-year action plan for the TRADING BRIDGES network The other agro-business support organisations related to the project will: - be informed about the organisation of the "BRIDGES" events and asked to participate as onservers - be asked to participate in the TRADING BRIDGES network GENERAL PUBLIC The general public will be aware about the BRIDGES events (A.T2.1) and the "Trading Bridges Network" (A.T2.3) SMEs The beneficiary SMEs (Enterprises, traders (buyers) or producers (cellers) of agricultural and connected products), will participate either as buyers or sellers in the 5 "BRIDGES" events (A.T2.1), in the ex-post assessment (A.T2.2) and in the "Trading Bridges Network" (A.T2.3)</p>

@Durability and transferability of main outputs

@How will the project main outputs be further used once the project has been finalised? Please describe concrete measures (including eg. institutional structures, financial sources etc.) taken during and after project implementation to ensure the durability of the project main outputs. If relevant, please explain who will be responsible and/or the owner of the output. NB. Take note of rules governing ownership of outputs linked to investments (items of infrastructure) in line with Art 71 CPR.	
@How will the project ensure that the project outputs are applicable and replicable by other organisations/regions/countries outside of the current partnership? Please describe to what extent it will be possible to transfer the outputs to other organisations/regions/countries outside of the current partnership.	

@Please describe activities and deliverables within the work package

@Activity Number	@Activity Title	@Activity Start Date	@Activity End Date	@Activity Budget
@Activity A.T2.1	Organisation of the events ("BRIDGES")	04.2021	09.2021	0.00
<p>Each partner will organize a 2-day event -called "BRIDGES"- where sellers from its region will meet buyers from the other partners' regions in predefined, confidential, 30-minutes meetings in order to discuss and identify the potential for their collaboration The list of the meetings will be generated by the host partner according a matching process based on the information included in the buyers' and sellers' questionnaires (A.T1.3). The list and the time schedule of the meetings will be sent to the participants at least 2 weeks before the event. Full lists of buyers and sellers from all regions and other informative material will be included in a vade mecum given to the participants upon their registration The meetings will take place in individual tables (one per each buyer) according to the time schedule. Last minute meetings are also possible upon request to the secretariat. The meetings will be monitored by the host partner on a sampling basis Interpreters hired by the host partner will facilitate the communication between partners and sellers from different countries In the end of the 2nd day, the participants will fill in a questionnaire for the assessment of the results. Based on the results, the host partner will compose an evaluation report and present it during the next Steering Committee meeting Partners involved: All the partners will organise a "BRIDGES" event and will participate in the other partners' events</p>				
@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date

@Deliverable D.T2.1.1	Deliverables of the "BRIDGES" events (set)	- List of participants - List and time schedule of the pre-defined meetings - List of meetings held (provided by the sellers) - Participants kits (vade-mecum, stationary etc) (sample) - Evaluation questionnaires - Evaluation report Collection: by each partner To be reported: in the 4th progress report and in the final report	5.00	09.2021
@Activity A.T2.2	Ex post assessment	10.2021	01.2022	0.00
4 months after each "BRIDGES" event an ex-post assessment will be carried out in order to identify the real results of it For this assessment, a questionnaire will be circulated and filled in by every participant (buyer or seller) of the event, asking if the cooperation has indeed been materialized and if any transaction has been established. After the local assessments, a consolidated assessment report will be developed The assessment reports (local and consolidated) will be presented in the last steering committee meeting in Moldova (month 23) Partners involved: - All partners will carry out an ex post assessment for its "BRIDGES" event - The Lead partner will develop the consolidated assessment report				
@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.T2.2.1	Ex-post assessment reports	The ex-post assessment report for each BRIDGES event will contain the actual results of the event, namely the number of trading links that have been created and the level of collaboration (expression of interests, negotiations, transactions already made etc) Collection: by each partner To be reported: in the 5th progress report and in the final report	5.00	01.2022
@Deliverable D.T2.2.2	Consolidated ex-post assessment report	The consolidated assessment report, composed by results of the local reports, will reflect the actual results of all the BRIDGES events at project level Collection: by the lead partner To be reported: in the 5th progress report and in the final report	1.00	01.2022
@Activity A.T2.3	BRIDGES Network creation	02.2022	04.2022	0.00

The partners will form an official sustainable network (Trading Bridges Network) in which the buyers & sellers will be asked to participate. The aim of the network is the CAPITALISATION of the project results by expanding its methodology and/or activities beyond its implementation period and in a wider geographical area, and by continuously motivating and supporting agricultural SMEs to undertake international trading initiatives, thus, ensuring sustainability. This activity includes the preparation of the necessary documents (Memorandum of Understanding - MoU and Action Plan). The documents will be officially signed during the international conference for presentation and capitalisation of the results in Moldova (Activity A.C.2). Participants (buyers or sellers) that can not be present in this conference, may send their interest in participating by electronic means. The steps of the approach to create the network are the following: Composition of the Memorandum of Understanding and the Action Plan of the Network => Sending the documents to all partners and other potential participants (buyers and sellers) => Signing of the MoU and appointing the managing board during the international conference (Moldova - Activity A.C.2) => Connection with other similar networks within the Programme area and other countries => Deployment of the Action Plan (after the project period). Partners involved: - All the partners will participate in the Trading Bridges Network - All the partners will circulate the documents of the network to their buyers and sellers and promote the necessity for their participation - The Turkish partner will compose the Memorandum of Understanding and the Action Plan of the network - The Moldovan partner will organise the procedure for signing the documents of the network in the framework, of the results presentation international conference to be held in Moldova.

@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.T2.3.1	Memorandum of Understanding (MoU) signed	The MoU of the Trading Bridges Network will contain its objectives, the main rights and obligations of the members, the composition of the provisional managing board and other topics defining the operational rules. Collection: by the Moldovan partner. To be reported: in the final report.	1.00	04.2022
@Deliverable D.T2.3.2	Action Plan of the Trading Bridges Network	The action plan of the network will describe the quantified targets of the network, its activities, the resources required, the financial balance and other information necessary. It will be the compass for the operation of the network for a 3-year period after the project. Collection: by the Moldovan partner. To be reported: in the final narrative report.	1.00	04.2022

@Type: Communication

@WP Nr	@WP Title	@WP Start date	@WP End date	@WP Budget
C	Communication	06.2020	05.2022	97 050.00

@WP responsible partner	City Hall of Bălți Municipality	
@Partner involvement		
@Partners involved	@Name: Municipality of Nestos @Role: LP	
	@Name: Galati Chamber of Commerce, Industry and Agriculture @Role: PP	
	@Name: Chamber of Commerce and Industry of the Republic of Armenia @Role: PP	
	@Name: City Hall of Bălți Municipality @Role: PP	
	@Name: Çatalca District Governorate @Role: PP	
<p>@Summary description and objectives of the workpackage including explanation of how will partners be involved of activities carried out and contribution of each partner.</p> <p>All the partners pay major attention to the communication of the project, understanding that it is a cornerstone for the involvement of the target groups and, consequently, for the achievement of its objectives.</p> <p>The general aim of this GA is to strengthen public awareness of the EU action, to increase the visibility of ENI CBC and to create a consistent image of the European Union support in all participating countries.</p> <p>Specifically for this project, the core communication strategy is to communicate the project to all the agricultural and trading stakeholders: (a) in the partners' regions and, especially, to the enterprises and the policy developers and decision makers (authorities, development agencies & related organisations) (b) Internationally through the BRIDGES events (A.T2.1), the project website (A.C.4) and the International conference for presentation and capitalisation of the results (A.C.2). Under this strategy, the main objective is to expand the activities of the project, to highlight the necessity for the agricultural SMEs to undertake initiatives for international trade and to demonstrate how they can obtain support by the network that will be created</p> <p>The main formal communication channels are social media, internet, regional mass media, direct mail and tailored events. Informally there will be close and continuous communication between the representatives of the partners and the stakeholders, and the direct communication with the beneficiaries (buyers and sellers) that, through their participation to the BRIDGES events, will become role models and multipliers in their areas</p> <p>Activities foreseen:</p> <ul style="list-style-type: none"> - 3 promotional campaigns on regional level (A.C.1) addressing all the main project stakeholders and the general public - Organisation of local meetings with the all the stakeholders for the presentation of the project results and the perspectives for the further development of international trade links (A.C.2) - Organisation of an international conference for the presentation of the project results to the stakeholders and convincing the related authorities to adopt policies supporting the creation of international trade links from the agricultural SMEs (A.C.2) - Production of a promotional USB Flash Drive (A.C.3) to be distributed to the main project stakeholders - The project website where all the "products" of the project will be uploaded and made accessible to any interested party (A.C.4). Addressing all the main project stakeholders and the general public <p>This GA is accompanied by communication activities classified in other GAs (e.g. press conferences after SC meetings, promotion of the BRIDGE events etc)</p> <p>Similar communication plans are successfully implemented and tested in previously implemented BSB projects ("CerTour" and "Excellence" Projects)</p> <p>In the implementation of the communication strategy, all the relevant guidelines set up by the EU authorities and the principle of non discrimination will be fully respected</p> <p>ALL THE PARTNERS ARE DIRECTLY INVOLVED in the communication GA. All the partners will organize 3 promotional campaigns (activity A.C.1), participate in the International conference for presentation and capitalisation of the results in Moldova (A.C.2), distribute the USB flash drive of the project (A.C.3) and provide information to be uploaded in the project website (A.C.4). Moreover, the Lead, the Romanian, the Armenian and the Turkish partners will organise a results presentation regional meeting with the agricultural stakeholders in their regions (A.C.2). Furthermore,</p> <ul style="list-style-type: none"> - The Armenian partner will develop, host and continuously update the project website (A.C.4) - The Moldovan partner will organize the International conference for presentation and capitalisation of the results (A.C.2) - The Turkish partner will design the project logo and produce the USB flash drive (A.C.3) 		
@Project specific objectives	@Communication objectives - What can communications do to reach a specific project objective?	@Approach/Tactics - How do you plan to reach the communication objective?
Sellers and buyers training		
Organisation of BRIDGES events		
Creation of the TRADING BRIDGES network		

@Please describe activities and deliverables within the work package				
@Activity Number	@Activity Title	@Activity Start Date	@Activity End Date	@Activity Budget
@Activity A.C.1	Communication start-up activities	06.2020	05.2022	0.00
<p>At the beginning of the project, every partner will conduct a local promotional campaign to present the objectives, the content and the expected results of the project to the regional mass media. Similar campaigns will be organized in the middle of the project to present its progress, as well as in the end, to present the results achieved. Despite the fact that those two last campaigns are not technically related to the start-up activities, they are included in this activity for managerial reasons. Every campaign includes actions promoting the project: - 4 press releases - 2 newspapers inserts - 1 TV presentation - 1 radio presentation. Those promotional campaigns, covering the entire regions of the partners, will be supplemented by the press conferences that will be organized in the framework of the kick off (A.M.1) and the steering committee meetings (A.M.2), as well as the promotion of the various events such as the conferences for recruitment of beneficiaries (A.T1.3) and the BRIDGES events (A.T2.1). This communication activity is addressed to all the target groups and the agriculture stakeholders in the partners' regions. The business support organizations, the agricultural stakeholders, the SMEs and the general public will be informed about the start-up (1st campaign), the progress (2nd campaign) and the results achieved (3rd campaign). Furthermore, the agricultural SMEs will be informed about the potential benefits provided by the project and motivated to express their interest in participation. Partners involved: Each partner will elaborate 3 promotional campaigns</p>				
@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.C.1.1	Deliverables of the 1st promotional campaign (set)	Each set of deliverables include: - 4 press releases - 2 newspapers inserts - 1 TV presentation - 1 radio presentation Collection: by each partner To be reported: in the 1st progress report and the interim report	5.00	08.2020
@Deliverable D.C.1.2	Deliverables of the 2nd promotional campaign (set)	Each set of deliverables include: - 4 press releases - 2 newspapers inserts - 1 TV presentation - 1 radio presentation Collection: by each partner To be reported: in the 3rd progress report and the interim report	5.00	05.2021
@Deliverable D.C.1.3	Deliverables of the 3rd promotional campaign (set)	Each set of deliverables includes: - 4 press releases - 2 newspapers inserts - 1 TV presentation - 1 radio presentation Collection: by each partner To be reported: in the final report	5.00	05.2022
@Activity Number	@Activity Title	@Activity Start Date	@Activity End Date	@Activity Budget
@Activity A.C.2	Public Event(s)	02.2022	04.2022	0.00

Two types of public events are foreseen: A) RESULTS PRESENTATION REGIONAL MEETINGS: By the end of the project, all the partners (except for the Moldovan) will organize regional meetings with the agricultural stakeholders aiming at: - Disseminating the results of the project to the stakeholders - Convincing the related authorities to adopt policies supporting international trading initiatives of agricultural SMEs - Consultation concerning the capitalization of the project methodology and results - Motivating the attendants to participate in "Trading Bridges Network" Language of the meetings: Local B) INTERNATIONAL CONFERENCE FOR PRESENTATION AND CAPITALISATION OF THE RESULTS After the regional meetings, the Moldovan partner will organize an international conference for the project results presentation and capitalisation. In this conference international guests will be invited to present their experience in effective international trading and marketing of agricultural and connected products. Also, capitalization ideas will be exchanged and SMEs' supporting policies will be proposed to policy makers. During the conference, the "Trading Bridges Network" will be officially created and the 4th SC meeting will be held Language of the conference: English. - Simultaneous translation in Moldovan (Romanian) is foreseen Both types of the public events will be widely promoted and will be open to the public This communication activity is addressed to all the target groups: - The SMEs, the Business Support Organisations and the other agriculture stakeholders will participate in the events and they will be asked to express their ideas about the capitalisation of the project outputs and results at regional and transnational level. It is possible that SMEs policy makers will be convinced to expand the project methodology and tools to more sectors of economy - The General Public will be informed about the benefits of the project to its areas and have the chance to take part in the consultation for capitalisation Partners involved: - All the partners (except for the Moldovan) will organize results presentation regional meetings and will participate in the international conference in Moldova - The Moldovan partner will organize the international conference for presentation and capitalisation of the results

@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.C.2.1	Deliverables of the local meetings for presentation of the project results (set)	Each set of deliverables includes: - Evidence of event's promotion - List of attendants - Agenda and minutes of the meeting - Participants' kit (sample) - Pictures of the meeting - Media coverage evidence Collection: by GR, RO, AM and TR partners To be reported: in the final report	4.00	04.2022
@Deliverable D.C.2.2	Deliverables of the results presentation international conference (set)	The set of deliverables includes: - Evidence of the promotion of the event - Agenda - List of attendants - Presentations and lectures - Participants' kit (sample) - Pictures & video of the event - Press clippings and other media coverage evidence Collection: by the Moldovan partner To be reported: in the final report	1.00	04.2022

@Activity Number	@Activity Title	@Activity Start Date	@Activity End Date	@Activity Budget
@Activity A.C.3	Promotional material	07.2020	08.2020	0.00

At the beginning of the project a USB flash drive will be produced. The contents of the USB will be (indicatively and not exclusively): - A short presentation of the Black Sea Basin 2014-2020 programme - An overview of the "BRIDGES OF TRADE" project - The objectives of the project and its expected results - Presentation of the project partners - The project workplan - Contact details In the framework of this activity, the project logo will be designed and agreed following e-mail communication of the partners The USB will be produced in 1500 pieces (300 for each partner) and will be distributed to business support organizations and to the agricultural SMEs in the partners' regions This communication activity is addressed to the Business Support Organizations and the other stakeholders as well as to the SMEs in the agricultural and connected sectors. The recipients of the USB will have a permanent informative material that makes them able to study in details the opportunities and the benefits offered by the project Partners involved: - The Turkish partner will design the project logo and design, produce and distribute the USB to the partners - All the partners will distribute the USB to addressees of the activity

@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.C.3.1	Project logo	Project logo agreed by the partners Collection: by the Turkish partner To be reported: in the 1st progress report and the interim report	1.00	08.2020

@Deliverable D.C.3.2	USB Flash Drives promoting the project (sample)	USB Flash Drives promoting the project distributed to the partners (300 pieces per partner will be produced). Acknowledgements of receipt Collection: by the Turkish partner To be reported: in the 1st progress report and the interim report	1.00	08.2020
@Activity Number	@Activity Title	@Activity Start Date	@Activity End Date	@Activity Budget
@Activity A.C.4	Digital activities	06.2020	05.2022	0.00
<p>The presence of the project in the internet includes its website and its presence in the social media (facebook, twitter and youtube channel). The website will contain full presentation of the project and all the deliverables that will be freely accessible to any interested party, thus contributing to the transferability of the outputs and results. On facebook and twitter, among others, the visitors/followers will be encouraged to participate in a consultation related to the modernisation and extroversion of the agricultural sector and to the capitalisation of the results. The findings of the consultation will be collected on a regular basis by the webmaster (Armenian partners' responsibility) and presented during every steering committee meeting On the youtube channel, all the videos from the project events will be uploaded After the project ends, the Trading Bridges Network will be the owner and the administrator of the above This communication activity is addressed to all the target groups which will: - have free access to all the deliverables of the project (provided that the principle of personal data protection is fully respected) - be able to get informed about the progress of the project on a continuous basis - be able to participate in the consultation for the modernisation and extroversion of the agricultural sector and for the capitalisation of the results Partners involved: - The Armenian partner will develop and manage the presence of the project in the internet - All the other partners will provide the information necessary to be uploaded in the website/ facebook/ youtube channel</p>				
@Deliverable Number	@Deliverable Title	@Deliverable Description	@Deliverable Targetvalue	@Deliverable Delivery Date
@Deliverable D.C.4.1	Project website and social media presentation	Project website in operation, facebook, twitter, youtube channel. Evidence for continuous operation every 4 months Collection: by the Armenian partner To be reported: in all the progress reports and in the interim and the final reports	1.00	05.2022

@C.5.1 Periods

@Period Number	@Duration (month)	@Start Date	@End Date	@Reporting Date
1	12	01.06.2020	31.05.2021	31.08.2021
2	12	01.06.2021	31.05.2022	31.08.2022

@C.6 Activities outside the Union part of the programme area

<p>@If applicable, please list activities to be carried out outside (the Union part of) the programme area. Describe how these activities will benefit the programme area. What is the added value of activities to be carried out outside (the Union part of) programme area? If applicable, please list the relevant activities and describe how they will benefit the programme area.</p>	
@Total budget of activities to be carried out outside (the Union part of) the programme area (indicative)	0.00

ERDF	@(indicative)	0.00
	@% of total (indicative) ERDF	

@PART D - Project Budget

@D.1 Project budget per co-financing source (fund) - breakdown per partner

@Partner		@Programme Co-financing			@Contr	
@Partner Abbreviation	@Country	ENI	ENI Co-Financing(percentage)	@Percentage of Total ENI	@Public Contribution	@Pr Contr
N/A	ΕΛΛΑΔΑ (ELLADA)	129 825.80	92.00 %	24.67 %	11 289.20	
N/A	ROMÂNIA	96 930.28	92.00 %	18.42 %	0.00	
N/A	ARMENIA()	97 844.76	92.00 %	18.59 %	0.00	
N/A	MOLDOVA	105 381.40	92.00 %	20.02 %	9 163.60	
N/A	TÜRKİYE	96 155.64	92.00 %	18.27 %	8 361.36	
@Sub-total For Partners Inside		526 137.88	--	100.00 %	28 814.16	
@Sub-total For Partners Outside		0.00	--	0.00 %	0.00	
@Total		526 137.88	--	100,00 %	28 814.16	

@D.2 Project budget - overview per partner/ per budget line

@Partner Abbreviation	@Co-financing Source	Staff costs	Office and administration	Travel and accommodation	External expertise and services	Equipment	Infrastructure and works
N/A	ENI	7 200.00	6 720.00	4 432.00	122 763.00	0.00	0.00
N/A	ENI	10 800.00	5 017.00	6 032.00	83 510.00	0.00	0.00
N/A	ENI	10 800.00	5 066.00	6 732.00	83 755.00	0.00	0.00
N/A	ENI	9 000.00	5 455.00	6 432.00	93 658.00	0.00	0.00
N/A	ENI	9 600.00	5 025.00	4 782.00	85 110.00	0.00	0.00
@Total		47 400.00	27 283.00	28 410.00	468 796.00	0.00	0.00
@Percentage Of Total Budget		8.28 %	4.77 %	4.96 %	81.97 %	0.00 %	0.00 %

@Co-financing Source	Staff costs	Office and administration	Travel and accommodation	External expertise and services	Equipment	Infrastructure and works	@S
ENI	47 400.00	27 283.00	28 410.00	468 796.00	0.00	0.00	

@D.3 Project budget - overview per partner/ per period

@Partner Abbreviation	@Co-financing Source	@Period 1	@Period 2	@Total Budget	@Net Revenue	@Total Eligible
N/A	ENI	0.00	0.00	141 115.00	0.00	141 115.00
N/A	ENI	0.00	0.00	105 359.00	0.00	105 359.00
N/A	ENI	0.00	0.00	106 353.00	0.00	106 353.00
N/A	ENI	0.00	0.00	114 545.00	0.00	114 545.00
N/A	ENI	0.00	0.00	104 517.00	0.00	104 517.00
@Total		0.00	0.00	571 889.00	0.00	571 889.00
@Percentage Of Total Budget		0.00 %	0.00 %	100,00 %	0.00 % @Of Total Budget	100.00 % @Of Total Budget

@Co-financing Source	@Period 1	@Period 2	@Total Financed Budget
ENI	0.00	0.00	571 889.00

@D.4 Project budget - overview per partner/ per WP

@Partner Abbreviation	@Co-financing Source	WP M	WP T1	WP T2	WP C	@Total Budget	@Net Revenue	@Total Eligible
N/A	ENI	69 831.00	13 000.00	47 084.00	11 200.00	141 115.00	0.00	141 115.00
N/A	ENI	31 775.00	16 000.00	46 384.00	11 200.00	105 359.00	0.00	105 359.00
N/A	ENI	32 681.00	13 000.00	43 072.00	17 600.00	106 353.00	0.00	106 353.00
N/A	ENI	23 387.00	13 000.00	39 808.00	38 350.00	114 545.00	0.00	114 545.00
N/A	ENI	28 853.00	13 000.00	43 964.00	18 700.00	104 517.00	0.00	104 517.00
@Total		186 527.00	68 000.00	220 312.00	97 050.00	571 889.00	0.00	571 889.00
@Percentage Of Total Budget		32.61 %	11.89 %	38.52 %	16.97 %	100,00 %	0.00 % @Of Total Budget	100.00 % @Of Total Budget

@Co-financing Source	WP M	WP T1	WP T2	WP C	@Total Financed Budget
ENI	186 527.00	68 000.00	220 312.00	97 050.00	571 889.00

@D.5 Project budget - overview per WP/ per budget line

@WP Number	Staff costs	Office and administration	Travel and accomodation	External expertise and services	Equipment	Infrastructure and works	@Total Budget	@Net Revenue	@Total Eligible
WP M	47 400.00	27 283.00	28 410.00	83 434.00	0.00	0.00	186 527.00	0.00	186 527.00
WP T1	0.00	0.00	0.00	68 000.00	0.00	0.00	68 000.00	0.00	68 000.00
WP T2	0.00	0.00	0.00	220 312.00	0.00	0.00	220 312.00	0.00	220 312.00
WP C	0.00	0.00	0.00	97 050.00	0.00	0.00	97 050.00	0.00	97 050.00
@Total	47 400.00	27 283.00	28 410.00	468 796.00	0.00	0.00	571 889.00	0.00	571 889.00
@Percentage Of Total Budget	8.28 %	4.77 %	4.96 %	81.97 %	0.00 %	0.00 %	100,00 %	0.00 % @Of Total Budget	100.00 % @Of Total Budget

@Co-financing Source	Staff costs	Office and administration	Travel and accomodation	External expertise and services	Equipment	Infrastructure and works	@Sum Financed Budget	@Decreasing Net Revenue	@Total Financed Budget
ENI	47 400.00	27 283.00	28 410.00	468 796.00	0.00	0.00	571 889.00	0.00	571 889.00

@D.6 Project budget - overview per WP/ per period

@WP Number	@Period 1	@Period 2	@Total Budget	@Net Revenue	@Total Eligible
WP M	0.00	0.00	186 527.00	0.00	186 527.00
WP T1	0.00	0.00	68 000.00	0.00	68 000.00
WP T2	0.00	0.00	220 312.00	0.00	220 312.00
WP C	0.00	0.00	97 050.00	0.00	97 050.00

@Co-financing Source	@Period 1	@Period 2	@Total Financed Budget
ENI	0.00	0.00	571 889.00
@Total EU Funds	0.00	0.00	571 889.00
@ERDF Equivalent	0.00	0.00	0.00

@D.7 In-kind contribution

@Partner Abbreviation	@Amount
N/A	0,00
N/A	0,00
N/A	0,00
N/A	0,00
N/A	0,00
@Total	0.00
@Percentage Of Total Budget	0.00 %

@Co-financing Source	@Amount
ENI	0.00
@Total E U Funds	0.00

@Partner Budget

@Name of partner organisation	Municipality of Nestos
@Partner ID	1
@Legal status	public
@Type of partner	local public authority
@Co-financing source	ENI
@Outside (the Union part of the programme area)	@no

@Partner Budget		
	@Amount	@Co-financing Rate
@Programme co-financing	129 825.80	92.00
@Partner contribution	11 289.20	
@Partner Total Eligible Budget	141 115.00	

@Origin of partner contribution (indicative)			
@Source of contribution	@Legal status	@ % of total partner contribution	@Amount
Municipality of Nestos	public	100.00 %	11 289.20
@sub-total public contribution		100.00 %	11 289.20
@sub-total private contribution		0.00 %	0.00
@Total		100.00 %	11 289.20
@Partner Total Target Value			11 289.20

@In-kind contribution	
@Is there any in-kind contribution included in the project budget for this partner?	no

@Staff costs	
@Are you using the flat rate for staff costs?	@No

Staff costs	@Description			@Unit type	@GA1			
	@Staff function	@Type of staff	@Comments		@Period	@No. of units	@Price per unit	@Total
	Financial management, internal audit and reporting for the Lead Partner (A.M.4)	Part time with a flexible number of hours	The financial manager is responsible for the financial management and the preparation and submission of the financial reports according to the programme regulations Number of hours: 25hours x 24 months. The hourly rate derives from the payroll of the respective staff as following: The yearly cost for the staff members has been divided by 12 and the result divided again by the average of working hours per full month. The result is rounded up to the nearest euro. In cases for new staff that will be hired, the normal salary for similar positions has been taken under consideration	hour	@Period -1	600.00	12.00	7 200.00
@Total								7 200.00

@Office and administration costs - real costs	
@Are you using the flat rate for office and administration costs?	@No

Office and administration	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
	Office and administration		@Period -1	1.00	6 720.00	6 720.00
@Total						6 720.00

Travel and accomodation	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	1.00	3 100.00	3 100.00
			@Period -1	6.00	222.00	1 332.00
@Total						4 432.00

External expertise and services	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	36.00	222.00	7 992.00
			@Period -1	1.00	2 600.00	2 600.00
			@Period -1	1.00	40 887.00	40 887.00
			@Period -1	1.00	0.00	0.00
@Total						51 479.00

External expertise and services	@Description	@Unit type	@GA2			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	2.00	3 000.00	6 000.00
			@Period -1	1.00	3 000.00	3 000.00
			@Period -1	1.00	2 000.00	2 000.00
			@Period -1	1.00	2 000.00	2 000.00
@Total						13 000.00

External expertise and services	@Description	@Unit type	@GA3			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	148.00	20.00	2 960.00
			@Period -1	30.00	80.00	2 400.00
			@Period -1	1.00	8 000.00	8 000.00
			@Period -1	74.00	40.00	2 960.00
			@Period -1	74.00	20.00	1 480.00
			@Period -1	72.00	222.00	15 984.00
			@Period -1	6.00	400.00	2 400.00
			@Period -1	6.00	450.00	2 700.00
			@Period -1	6.00	400.00	2 400.00
			@Period -1	6.00	300.00	1 800.00
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	1.00	1 000.00	1 000.00
@Total						47 084.00

External expertise and services	@Description	@Unit type	@GA4			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	12.00	100.00	1 200.00
			@Period -1	6.00	400.00	2 400.00
			@Period -1	3.00	1 200.00	3 600.00
			@Period -1	3.00	500.00	1 500.00
			@Period -1	1.00	2 500.00	2 500.00
@Total						11 200.00

@Name of partner organisation	Galati Chamber of Commerce, Industry and Agriculture
@Partner ID	2
@Legal status	private
@Type of partner	business support organisation
@Co-financing source	ENI
@Outside (the Union part of) the programme area	@no

@Partner Budget		
	@Amount	@Co-financing Rate
@Programme co-financing	96 930.28	92.00
@Partner contribution	8 428.72	
@Partner Total Eligible Budget	105 359.00	

@Origin of partner contribution (indicative)			
@Source of contribution	@Legal status	@ % of total partner contribution	@Amount
Galati Chamber of Commerce, Industry and Agriculture	private	100.00 %	8 428.72
@sub-total public contribution		0.00 %	0.00
@sub-total private contribution		100.00 %	8 428.72
@Total		100.00 %	8 428.72
@Partner Total Target Value			8 428.72

@In-kind contribution	
@Is there any in-kind contribution included in the project budget for this partner?	no

@Staff costs	
@Are you using the flat rate for staff costs?	@No

Staff costs	@Description			@Unit type	@GA1			
	@Staff function	@Type of staff	@Comments		@Period	@No. of units	@Price per unit	@Total

	Partners' administrative staff	Part time with a flexible number of hours	<p>The local coordinator will be solely responsible for the part of the Action that is implemented by the partner. There will be direct communication channels between the project coordinator and the local coordinator</p> <p>Number of hours: 25hours x 24 months. The hourly rate derives from the payroll of the respective staff as following: The yearly cost for the staff members has been divided by 12 and the result divided again by the average of working hours per full month. The result is rounded up to the nearest euro. In cases for new staff that will be hired, the normal salary for similar positions has been taken under consideration</p>	hour	@Period -1	600.00	10.00	6 000.00
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			The financial manager is responsible for the financial management and the preparation and submission of the financial reports according to the programme regulations Number of hours: 25hours x 24 months. The hourly rate derives from the payroll of the respective staff as following: The yearly cost for the staff members has been divided by 12 and the result divided again by the average of working hours per full month. The result is rounded up to the nearest euro. In cases for new staff that will be hired, the normal salary for similar positions has been taken under consideration		@Period -1	600.00	8.00	4 800.00
@Total								10 800.00

@Office and administration costs - real costs	
@Are you using the flat rate for office and administration costs?	@No

Office and administration	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
	Office and administration		@Period -1	1.00	5 017.00	5 017.00
@Total						5 017.00

Travel and accomodation	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	1.00	4 700.00	4 700.00
			@Period -1	6.00	222.00	1 332.00
@Total						6 032.00

External expertise and services	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	33.00	222.00	7 326.00
			@Period -1	1.00	2 600.00	2 600.00
			@Period -1	0.00	0.00	0.00
@Total						9 926.00

External expertise and services	@Description	@Unit type	@GA2			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	2.00	3 000.00	6 000.00
			@Period -1	1.00	3 000.00	3 000.00
			@Period -1	1.00	2 000.00	2 000.00
			@Period -1	1.00	2 000.00	2 000.00
			@Period -1	1.00	3 000.00	3 000.00
@Total						16 000.00

External expertise and services	@Description	@Unit type	@GA3			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	148.00	20.00	2 960.00
			@Period -1	30.00	80.00	2 400.00
			@Period -1	1.00	8 000.00	8 000.00
			@Period -1	74.00	40.00	2 960.00
			@Period -1	74.00	20.00	1 480.00
			@Period -1	72.00	222.00	15 984.00
			@Period -1	6.00	400.00	2 400.00
			@Period -1	6.00	600.00	3 600.00
			@Period -1	6.00	300.00	1 800.00
			@Period -1	6.00	300.00	1 800.00
			@Period -1	1.00	1 000.00	1 000.00
@Total						46 384.00

External expertise and services	@Description	@Unit type	@GA4			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	1.00	0.00	0.00
			@Period -1	12.00	100.00	1 200.00
			@Period -1	6.00	400.00	2 400.00
			@Period -1	3.00	1 200.00	3 600.00
			@Period -1	3.00	500.00	1 500.00
			@Period -1	1.00	2 500.00	2 500.00
@Total						11 200.00

@Name of partner organisation	Chamber of Commerce and Industry of the Republic of Armenia
@Partner ID	3
@Legal status	private
@Type of partner	business support organisation
@Co-financing source	ENI
@Outside (the Union part of) the programme area	@no

@Partner Budget		
	@Amount	@Co-financing Rate
@Programme co-financing	97 844.76	92.00
@Partner contribution	8 508.24	
@Partner Total Eligible Budget	106 353.00	

@Origin of partner contribution (indicative)			
@Source of contribution	@Legal status	@ % of total partner contribution	@Amount
Chamber of Commerce and Industry of the Republic of Armenia	private	100.00 %	8 508.24
@sub-total public contribution		0.00 %	0.00
@sub-total private contribution		100.00 %	8 508.24
@Total		100.00 %	8 508.24
@Partner Total Target Value			8 508.24

@In-kind contribution	
@Is there any in-kind contribution included in the project budget for this partner?	no

@Staff costs	
@Are you using the flat rate for staff costs?	@No

Staff costs	@Description			@Unit type	@GA1			
	@Staff function	@Type of staff	@Comments		@Period	@No. of units	@Price per unit	@Total

	Partners' administrative staff	Part time with a flexible number of hours	<p>The local coordinator will be solely responsible for the part of the Action that is implemented by the partner. There will be direct communication channels between the project coordinator and the local coordinator</p> <p>Number of hours: 25hours x 24 months. The hourly rate derives from the payroll of the respective staff as following: The yearly cost for the staff members has been divided by 12 and the result divided again by the average of working hours per full month. The result is rounded up to the nearest euro. In cases for new staff that will be hired, the normal salary for similar positions has been taken under consideration</p>	hour	@Period -1	600.00	10.00	6 000.00
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			<p>The financial manager is responsible for the financial management and the preparation and submission of the financial reports according to the programme regulations</p> <p>Number of hours: 25hours x 24 months. The hourly rate derives from the payroll of the respective staff as following: The yearly cost for the staff members has been divided by 12 and the result divided again by the average of working hours per full month. The result is rounded up to the nearest euro. In cases for new staff that will be hired, the normal salary for similar positions has been taken under consideration</p>		@Period -1	600.00	8.00	4 800.00
@Total								10 800.00

@Office and administration costs - real costs	
@Are you using the flat rate for office and administration costs?	@No

Office and administration	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
	Office and administration		@Period -1	1.00	5 066.00	5 066.00
@Total						5 066.00

Travel and accomodation	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	1.00	5 400.00	5 400.00
			@Period -1	6.00	222.00	1 332.00
@Total						6 732.00

External expertise and services	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	33.00	151.00	4 983.00
			@Period -1	1.00	2 600.00	2 600.00
			@Period -1	2.00	1 250.00	2 500.00
@Total						10 083.00

External expertise and services	@Description	@Unit type	@GA2			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	2.00	3 000.00	6 000.00
			@Period -1	1.00	3 000.00	3 000.00
			@Period -1	1.00	2 000.00	2 000.00
			@Period -1	1.00	2 000.00	2 000.00
@Total						13 000.00

External expertise and services	@Description	@Unit type	@GA3			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	148.00	20.00	2 960.00
			@Period -1	30.00	80.00	2 400.00
			@Period -1	1.00	8 000.00	8 000.00
			@Period -1	74.00	40.00	2 960.00
			@Period -1	74.00	20.00	1 480.00
			@Period -1	72.00	151.00	10 872.00
			@Period -1	6.00	450.00	2 700.00
			@Period -1	6.00	600.00	3 600.00
			@Period -1	6.00	500.00	3 000.00
			@Period -1	6.00	350.00	2 100.00
			@Period -1	1.00	1 000.00	1 000.00
@Total						43 072.00

External expertise and services	@Description	@Unit type	@GA4			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	12.00	100.00	1 200.00
			@Period -1	6.00	400.00	2 400.00
			@Period -1	3.00	1 200.00	3 600.00
			@Period -1	3.00	500.00	1 500.00
			@Period -1	1.00	2 500.00	2 500.00
			@Period -1	1.00	2 000.00	2 000.00
			@Period -1	22.00	200.00	4 400.00
@Total						17 600.00

@Name of partner organisation	City Hall of Bălți Municipality
@Partner ID	4
@Legal status	public
@Type of partner	local public authority
@Co-financing source	ENI
@Outside (the Union part of) the programme area	@no

@Partner Budget		
	@Amount	@Co-financing Rate
@Programme co-financing	105 381.40	92.00
@Partner contribution	9 163.60	
@Partner Total Eligible Budget	114 545.00	

@Origin of partner contribution (indicative)			
@Source of contribution	@Legal status	@ % of total partner contribution	@Amount
City Hall of Bălți Municipality	public	100.00 %	9 163.60
@sub-total public contribution		100.00 %	9 163.60
@sub-total private contribution		0.00 %	0.00
@Total		100.00 %	9 163.60
@Partner Total Target Value			9 163.60

@In-kind contribution	
@Is there any in-kind contribution included in the project budget for this partner?	no

@Staff costs	
@Are you using the flat rate for staff costs?	@No

Staff costs	@Description			@Unit type	@GA1			
	@Staff function	@Type of staff	@Comments		@Period	@No. of units	@Price per unit	@Total

	Partners' administrative staff	Part time with a flexible number of hours	<p>The local coordinator will be solely responsible for the part of the Action that is implemented by the partner. There will be direct communication channels between the project coordinator and the local coordinator</p> <p>Number of hours: 25hours x 24 months. The hourly rate derives from the payroll of the respective staff as following: The yearly cost for the staff members has been divided by 12 and the result divided again by the average of working hours per full month. The result is rounded up to the nearest euro. In cases for new staff that will be hired, the normal salary for similar positions has been taken under consideration</p>	hour	@Period -1	600.00	8.00	4 800.00
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			<p>The financial manager is responsible for the financial management and the preparation and submission of the financial reports according to the programme regulations</p> <p>Number of hours: 25hours x 24 months. The hourly rate derives from the payroll of the respective staff as following: The yearly cost for the staff members has been divided by 12 and the result divided again by the average of working hours per full month. The result is rounded up to the nearest euro. In cases for new staff that will be hired, the normal salary for similar positions has been taken under consideration</p>		@Period -1	600.00	7.00	4 200.00
@Total								9 000.00

@Office and administration costs - real costs	
@Are you using the flat rate for office and administration costs?	@No

Office and administration	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
	Office and administration		@Period -1	1.00	5 455.00	5 455.00
@Total						5 455.00

Travel and accomodation	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	1.00	5 100.00	5 100.00
			@Period -1	6.00	222.00	1 332.00
@Total						6 432.00

External expertise and services	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	2.00	1 250.00	2 500.00
			@Period -1	0.00	0.00	0.00
			@Period -1	0.00	0.00	0.00
			@Period -1	0.00	0.00	0.00
			@Period -1	0.00	0.00	0.00
@Total						2 500.00

External expertise and services	@Description	@Unit type	@GA2			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	2.00	3 000.00	6 000.00
			@Period -1	1.00	3 000.00	3 000.00
			@Period -1	1.00	2 000.00	2 000.00
			@Period -1	1.00	2 000.00	2 000.00
@Total						13 000.00

External expertise and services	@Description	@Unit type	@GA3			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	148.00	20.00	2 960.00
			@Period -1	30.00	80.00	2 400.00
			@Period -1	1.00	8 000.00	8 000.00
			@Period -1	74.00	40.00	2 960.00
			@Period -1	74.00	20.00	1 480.00
			@Period -1	72.00	139.00	10 008.00
			@Period -1	6.00	400.00	2 400.00
			@Period -1	6.00	300.00	1 800.00
			@Period -1	6.00	500.00	3 000.00
			@Period -1	6.00	300.00	1 800.00
			@Period -1	1.00	1 000.00	1 000.00
@Total						39 808.00

External expertise and services	@Description	@Unit type	@GA4			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	12.00	100.00	1 200.00
			@Period -1	6.00	400.00	2 400.00
			@Period -1	3.00	1 200.00	3 600.00
			@Period -1	3.00	500.00	1 500.00
			@Period -1	1.00	29 650.00	29 650.00
@Total						38 350.00

@Name of partner organisation	Çatalca District Governorate
@Partner ID	5
@Legal status	public
@Type of partner	local public authority
@Co-financing source	ENI
@Outside (the Union part of) the programme area	@no

@Partner Budget		
	@Amount	@Co-financing Rate
@Programme co-financing	96 155.64	92.00
@Partner contribution	8 361.36	
@Partner Total Eligible Budget	104 517.00	

@Origin of partner contribution (indicative)			
@Source of contribution	@Legal status	@ % of total partner contribution	@Amount
Çatalca District Governorate	public	100.00 %	8 361.36
@sub-total public contribution		100.00 %	8 361.36
@sub-total private contribution		0.00 %	0.00
@Total		100.00 %	8 361.36
@Partner Total Target Value			8 361.36

@In-kind contribution	
@Is there any in-kind contribution included in the project budget for this partner?	no

@Staff costs	
@Are you using the flat rate for staff costs?	@No

Staff costs	@Description			@Unit type	@GA1			
	@Staff function	@Type of staff	@Comments		@Period	@No. of units	@Price per unit	@Total

	Partners' administrative staff	Part time with a flexible number of hours	<p>The local coordinator will be solely responsible for the part of the Action that is implemented by the partner. There will be direct communication channels between the project coordinator and the local coordinator</p> <p>Number of hours: 25hours x 24 months. The hourly rate derives from the payroll of the respective staff as following: The yearly cost for the staff members has been divided by 12 and the result divided again by the average of working hours per full month. The result is rounded up to the nearest euro. In cases for new staff that will be hired, the normal salary for similar positions has been taken under consideration</p>	hour	@Period -1	600.00	8.00	4 800.00
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			<p>The financial manager is responsible for the financial management and the preparation and submission of the financial reports according to the programme regulations</p> <p>Number of hours: 25hours x 24 months. The hourly rate derives from the payroll of the respective staff as following: The yearly cost for the staff members has been divided by 12 and the result divided again by the average of working hours per full month. The result is rounded up to the nearest euro. In cases for new staff that will be hired, the normal salary for similar positions has been taken under consideration</p>		@Period -1	600.00	8.00	4 800.00
@Total								9 600.00

@Office and administration costs - real costs	
@Are you using the flat rate for office and administration costs?	@No

Office and administration	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
	Office and administration		@Period -1	1.00	5 025.00	5 025.00
@Total						5 025.00

Travel and accomodation	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	1.00	3 450.00	3 450.00
			@Period -1	6.00	222.00	1 332.00
@Total						4 782.00

External expertise and services	@Description	@Unit type	@GA1			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	33.00	162.00	5 346.00
			@Period -1	1.00	2 600.00	2 600.00
			@Period -1	2.00	750.00	1 500.00
@Total						9 446.00

External expertise and services	@Description	@Unit type	@GA2			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	2.00	3 000.00	6 000.00
			@Period -1	1.00	3 000.00	3 000.00
			@Period -1	1.00	2 000.00	2 000.00
			@Period -1	1.00	2 000.00	2 000.00
@Total						13 000.00

External expertise and services	@Description	@Unit type	@GA3			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	148.00	20.00	2 960.00
			@Period -1	30.00	80.00	2 400.00
			@Period -1	1.00	8 000.00	8 000.00
			@Period -1	74.00	40.00	2 960.00
			@Period -1	74.00	20.00	1 480.00
			@Period -1	72.00	162.00	11 664.00
			@Period -1	6.00	300.00	1 800.00
			@Period -1	6.00	300.00	1 800.00
			@Period -1	6.00	350.00	2 100.00
			@Period -1	6.00	300.00	1 800.00
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	1.00	1 000.00	1 000.00
			@Period -1	1.00	3 000.00	3 000.00
@Total						43 964.00

External expertise and services	@Description	@Unit type	@GA4			
			@Period	@No. of units	@Price per unit	@Total
			@Period -1	12.00	100.00	1 200.00
			@Period -1	6.00	400.00	2 400.00
			@Period -1	3.00	1 200.00	3 600.00
			@Period -1	3.00	500.00	1 500.00
			@Period -1	1.00	2 500.00	2 500.00
			@Period -1	1.00	7 500.00	7 500.00
@Total						18 700.00